

March 14, 2012

## TO THE MEMBERS OF THE UNITED STATES CONGRESS:

The undersigned members of the Coalition for U.S.-Russia Trade strongly urge you to support legislation that will graduate Russia from the Jackson-Vanik amendment and establish Permanent Normal Trade Relations (PNTR) with Russia. The Coalition comprises businesses from across the goods, services and agricultural sectors of the economy. Russia's graduation from Jackson-Vanik and PNTR is the top trade priority on the U.S. business community's legislative agenda this year.

This legislation is crucial in order for U.S. manufacturers, service providers, agricultural producers and their employees to take advantage of the many market opening and transparency commitments that form Russia's accession package to the World Trade Organization (WTO). PNTR also gives the United States a powerful tool by enabling the United States to ensure that Russia abides by those commitments through internationally binding WTO dispute settlement.

The Jackson-Vanik amendment to the Trade Act of 1974 was enacted with the chief purpose of ending the policy that prevented emigration of Jews from the then-Soviet Union. With respect to Russia, the Jackson-Vanik amendment has successfully accomplished its objective. Russia terminated its exit fees on Jewish emigrants in 1991, and today Russian Jews can freely emigrate. Since 1992, U.S. Presidents of both parties have certified annually that Russia complies with the Jackson-Vanik amendment's provisions, and this has allowed the United States to maintain Normal Trade Relations (NTR) status with Russia. Now is the time for Congress to end this certification process and make this normal trading status permanent.

Since no other WTO member has a law similar to Jackson-Vanik, all of Russia's trading partners except the United States will immediately benefit when Russia joins the WTO, which is expected to happen by mid-summer. If Congress fails to enact PNTR with Russia before then, U.S. industry will be on the sidelines of Russia's market, at a disadvantage for lucrative contracts, and without the full tools provided by a WTO relationship.

Russia is the world's 11th largest economy and is already Europe's largest consumer market. We have seen Russia's growing demand for high quality goods and services. Yet many of Russia's WTO commitments that will greatly improve its business climate, such as its adherence to the rules of the international trading system with respect to intellectual property rights, science- and risk-based regulation for animal and plant health, and liberalizations in key sectors such as services will be out of the United States' reach -- unless Congress passes Russia PNTR legislation.

Russia is an important part of U.S. business' global strategy to create and sustain jobs at home by enhancing our long-term competitiveness abroad. Many U.S. companies have developed vibrant, profitable and rapidly-growing business and trade with Russia, with clear strategic benefits to parent companies, exports from, and employment in, the United States. Without PNTR, U.S. companies and their employees will be left behind our competitors in this growing and profitable market.

We strongly urge you to pass the legislation that will enable the U.S. economy to take advantage of Russia's accession to the WTO by supporting legislation to graduate Russia from Jackson-Vanik and enacting PNTR with Russia when it comes up for a vote.

Respectfully,

3M American Russian Cultural Cooperation Foundation

ACE Group American Soybean Association

AGCO Corporation Amgen

Abbott Laboratories Argus Limited

Adams and Reese LLP Association and Society Management International, Inc.

Aerolase Corporation Association of Equipment Manufacturers (AEM)

Aerospace Industries Association Automotive Aftermarket Industry Association

Akin Gump Strauss Hauer & Feld LLP BP America, Inc.

Alcoa, Inc. Baker & McKenzie

Almaz Capital Partners Bank of America

Altrius Group, LLC Baring Vostok Capital Partners

Amway Berry Moorman PC

American Automotive Policy Council (AAPC) The Boeing Company

American Chamber of Commerce in Russia Brown-Forman Corporation

American Chemistry Council (ACC) Burlington International Group

American Council of Life Insurers Business Roundtable

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**ACTR/ACCELS** 

Business Software Alliance (BSA)

American Farm Bureau Federation CRDF Global

American Feed Industry Association (AFIA) California Chamber of Commerce

American Forest & Paper Association California Poultry Federation

American Foundry Society Cargill, Inc.

American Institute for International Steel Case New Holland Inc.

American Natural Soda Ash Corporation (ANSAC) Caterpillar, Inc.

American-Russian Business Council Celgene

ChemDiv, Inc. Exxon Mobil Corporation

Chevron Corporation Fluor Corporation

Cisco Systems, Inc. Ford Motor Company

Citi GBCHealth

Coalition of Service Industries General Electric Company

Coalition for Intellectual Property Rights (CIPR) General Motors Company

The Coca-Cola Company Goldman Sachs & Co.

Colliers International Greater Houston Partnership

ConocoPhillips Company Grocery Manufacturers Association

Corn Refiners Association Guardian Industries Corporation

Corning Incorporated Herbalife International of America, Inc.

Covidien Hermitage Museum Foundation (USA), Inc.

Council for U.S.-Russia Relations Hormel Foods Corporation

Cummins, Inc. IBM

Deere & Company INDA, Association of the Nonwoven Fabrics Industry

Delmarva Poultry Industry, Inc. Indiana State Poultry Association

The Walt Disney Company Information Technology Industry Council (ITI)

Distilled Spirits Council of the United States, Inc. International Business-Government Counsellors, Inc.

(IBC)

The Dow Chemical Company International Paper Company

DuPont Iowa Turkey Federation

EcoLab JPMorgan Chase & Co.

Economic Alliance Snohomish County Johnson & Johnson

Eli Lilly and Company Kalorama Partners, LLC

Emergency Committee for American Trade (ECAT) Kraft Foods

Emerging Markets Communications LLC Lawson International, Inc.

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Eurasia Partners, LP Limco Logistics, Inc.

Lindsay Corporation Pharmaceutical Research and Manufacturers of

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LORD Corporation The Poultry Federation

Los Alamos Technical Associates Praxair, Inc.

MARS, Incorporated Priestley International Consulting

Mattel, Inc. Procter & Gamble Company

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MetLife QUALCOMM

Microsoft Corporation RDO Equipment Co.

Mid-Atlantic - Russia Business Council RSR Russia LLC

Minnesota Turkey Growers Association Russia Innovation Collaborative, LLC

Mississippi Economic Council – The State Chamber of

Commerce

Russian American Foundation, Inc.

Monitor Group Russin & Vecchi LLP

Morgan Stanley SPI: The Plastics Industry Trade Association

National Association of Manufacturers Salans

The National Barley Growers Association Securities Industry and Financial Markets Association

(SIFMA)

National Chicken Council Siguler Guff & Co.

National Corn Growers Association Sporting Goods Manufacturers Association

National Foreign Trade Council Stephen Bearden H.B. International Marketing

Services, Inc.

National Oilseed Processors Association Sweet Analysis Services, Inc.

National Turkey Federation TechAmerica

North Carolina Poultry Federation TechNet

Ohio Poultry Association Texas Instruments

Oracle Corporation Texas Turkey Federation

PBN H&K Strategies Torrey Pines Investment, LLC

PepsiCo, Inc. Toy Industry Association

Pfizer, Inc. United States Council for International Business (USCIB)

**United Technologies Corporation** U.S. Chamber of Commerce U.S. Council for International Business (USCIB) U.S. Poultry and Egg Association U.S.-Russia Business Council U.S.-Russia Chamber of Commerce U.S.-Russia Chamber of Commerce of New England The U.S.A. Dry Peas & Lentil Council USA Poultry & Egg Export Council (USAPEEC) Valmont Industries, Inc. Virginia Poultry Federation Visa, Inc. Wal-Mart Stores, Inc. Washington Council on International Trade **Westney Consulting Group** William T. Robinson, PLLC Wisconsin Poultry & Egg Industries Association WorldBusiness Capital, Inc.

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