California exports $18.8 billion to Canada

Exports by industry
- Equipment & machinery (42%)
- Agriculture (23%)
- Transportation (9%)
- Minerals & metals (6%)
- Energy (4%)
- Chemicals (4%)
- Other (11%)

Canada is the state's #1 export market
Canada is the state's #2 export market

California imports $26.3 billion from Canada

Imports by industry
- Transportation (57%)
- Energy (9%)
- Agriculture (9%)
- Equipment & machinery (6%)
- Chemicals (4%)
- Minerals & metals (4%)
- Other (10%)

* This excludes a multi-billion dollar trade in natural gas

34 states are Canada's #1 customer

U.S.–Canada: working together
- More than 8 million U.S. jobs depend on trade and investment with Canada
- 34 states are Canada’s #1 customer
- Canada–U.S. goods trade: $632 billion
- Canada is the United States’ largest and most secure supplier of energy: oil, natural gas, electricity and nuclear fuel
- 400,000 people cross the Canada–U.S. border daily

For more information on California's trade relationship with Canada, please contact:

Consulate General of Canada
550 South Hope Street, 9th Floor
Los Angeles, CA 90071
Phone: (213) 346-2719
Fax: (213) 346-2767
lngls-td@international.gc.ca
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SOUTHERN CALIFORNIA

- 1,121,300 California jobs depend on trade with Canada
- 41,200 Californians are employed by Canadian-owned businesses
- Total Canada–California goods trade: $45.2 billion

Canadian technology upgrades LAX
Montreal’s Moment Factory, a rapidly-growing multimedia firm, was commissioned to design and executive produce video content as well as multiple interactive capsules for seven media installations at LAX’s Tom Bradley International Terminal. Moment Factory created four hours of immersive original video content focusing on iconic LA imagery, the passenger experience, and updated flight information for what is now the largest immersive multimedia system of any airport in the Americas. The installations will help welcome and inform the up to 4,500 travelers passing through the new Bradley Terminal each hour and raise its prestige amongst international air terminals.

QuickPlay moves south

February 2014

Unless otherwise mentioned, all trade figures are based on 2013 data in U.S. dollars (US$1.00=C$0.9996). Statistics Canada; tourism, based on combined same-day and overnight travel (5/2013 release). U.S. Census Bureau; trade, Canada’s export ranking (2/2014 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

CONNECTCANADA.COM
Canadian oil exports to the U.S. totaled $72.5 billion.

90% of Canada's energy exports go to the U.S.

In 2009, Canada and the U.S. established the Electric Power Partnership (EPP), a framework for cooperation on clean energy technologies and energy security.

Canada supplies nearly 23% of all U.S. crude oil imports.

Canada supplies approximately 1/4 of the uranium used in U.S. nuclear power plants, which provides over 5% of the total U.S. supply of electricity.

Where do you get all that energy?

- Canada supplies 12% of the natural gas consumed in the U.S.
- Canada exported $10 billion in natural gas to the U.S.
- U.S.–Canada natural gas trade totaled $13.4 billion

### California facts (2013 trade data, 2012 tourism data)

#### Foreign export markets

| % foreign-bound goods sold to Canada | 11% |

#### Goods trade

| California exports to Canada | $18.8 billion |
| California imports from Canada | $26.3 billion |
| Bilateral trade | $45.2 billion |

#### Top exports to Canada

- Computers: $1.8 billion
- Fruits & nuts: $1.7 billion
- Telephones & AV recording equipment: $1.5 billion
- Aircraft: $1.1 billion
- Optical, medical & precision instruments: $1.0 billion
- Vegetables: $917 million
- Fuel oil: $786 million
- Paper & printing machinery: $573 million
- Beverages & alcohol: $525 million
- Televisions & parts: $409 million
- Prepared vegetables: $318 million
- Clothing: $317 million
- Plastics & plastic articles: $308 million

#### Top imports from Canada

- Automobiles: $14.7 billion
- Crude petroleum: $1.5 billion
- Fuel oil: $584 million
- Plastics & plastic articles: $566 million
- Medicine, in dosage: $547 million
- Animal feed & food industry residues: $467 million
- Wood & semi-finished wood products: $382 million
- Paper & paperboard: $362 million
- Animal meats: $321 million
- Pasta, breads & cereal preparations: $281 million
- Furniture & bedding: $279 million
- Optical, medical & precision instruments: $272 million
- Fish & crustaceans: $267 million

#### Jobs*

- # jobs that depend on trade with Canada: 1,121,300
- # employed by Canadian-owned businesses: 41,200

*Job numbers are from a 2012 study commissioned by the Government of Canada, based on 2010 data.

#### Tourism

- California visits by Canadians: 1,842,100
- California visits to Canada: 955,900

#### Where do you get all that energy?

- Canada is the United States' largest and most secure supplier of oil, natural gas, electricity and a leading supplier of uranium.
- In 2009, Canada and the U.S. established the Clean Energy Dialogue to strengthen bilateral collaboration on clean energy technologies and seek solutions for reducing greenhouse gas emissions.
- 90% of Canada's energy exports go to the U.S.