

SPECIAL ECONOMIC ZONES JSC

SPECIAL ECONOMIC ZONES IN RUSSIA

January, 2013

The logo consists of four overlapping circles in red, blue, green, and purple, arranged in a cross-like pattern. The word "RUSSEZ" is written in white, bold, sans-serif capital letters across the center of the circles, with a registered trademark symbol (®) to its upper right. Below "RUSSEZ", the words "Special Economic Zones" are written in a smaller, white, sans-serif font.

RUSSEZ®
Special Economic Zones

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RUSSEZ OVERVIEW

JOINT-STOCK COMPANY SPECIAL ECONOMIC ZONES (SEZ JSC)

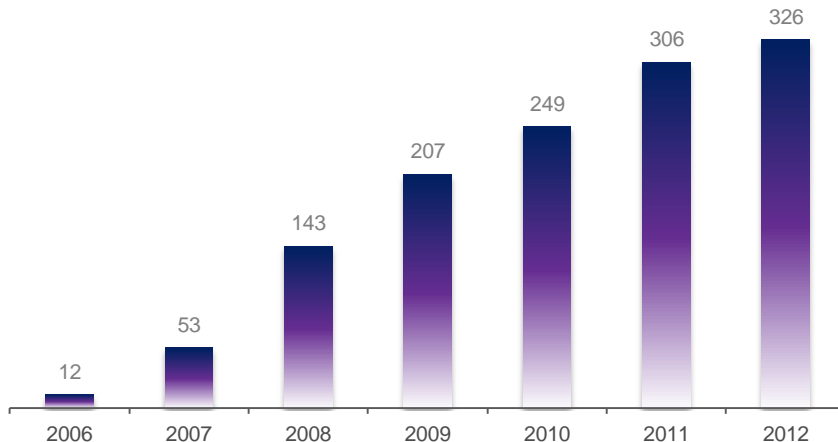
- Set up in 2006
- 100% state owned
- A management company developing and operating 18 SEZs in the Russian Federation with focus on industrial production, technological innovation, port logistics and tourism development
- Over USD 3.4 bln assets under management
- Over 1,100 employees
- Services: design, construction and operation of SEZ; attraction of private investors; various services to private investors



RUSSEZ OVERVIEW

SUCCESSFUL TRACKRECORD

Number of investors in SEZ



- 326 residents
- 57 companies from 20 countries: USA, Japan, EU, Taiwan etc.
- Over USD 12.8 billion of committed private investments



RUSSEZ OVERVIEW

SEZ BENEFITS FOR MANUFACTURING AND R&D

Comfortable
administrative
procedures

Federal and regional
government support

Tax benefits

Free customs
zone

Tax benefits

	Russia	SEZ
Profit tax, %	20	2-15.5*
Property tax, %	2.2	0 *
Land Tax, %	1.5	0 *
Transport Tax, EUR per horse power	0.1 – 3.5	0 *
Social taxes, %	30	Working staff
		R&D staff
		30 14
Land acquisition price	100% market price	4 - 50% cadastral price

Full-scale infrastructure supply

SEZ Infrastructure:

- No connection fees

Ready to use facilities:

- Logistics terminals
- Customs terminals

Attractive lease rates:

- Office space
- Land plots

RUSSEZ OVERVIEW

BOARD OF DIRECTORS

1. **Oleg Saveliev**, Deputy Minister of Economic Development of the Russian Federation
2. **Andrey Ivanov**, Deputy Finance Minister of the Russian Federation
3. **Pavel Volkov**, Head of the Legal Department of the Ministry of Economic Development of the Russian Federation
4. **Alexey Granovsky**, Deputy director of Department of the state target programs and capital investments of the Ministry of Economic Development of the Russian Federation
5. **Andrey Sokolov**, Director of the Department of Special Economic Zones and Projects of Regional Development of the Ministry of Economic Development of the Russian Federation
6. **Oleg Kostin**, CEO of SEZ JSC
7. **Dominique Fache, France**, Enel's Country Manager for Russia and the CIS
8. **Christopher Nicholson, UK/USA**, former Head of Deloitte Global Energy & Resources
9. **Sheridan Tatsuno, USA**, Executive VP of TruNorth Global

TECHNOLOGY PARKS

LOCATION OPPORTUNITIES

Innovation zones are located in different regions of Russia

- St. Petersburg SEZ 129.4 hectares, St. Petersburg
- Dubna SEZ 187.7 hectares, Moscow region
- Zelenograd SEZ 145.8 hectares, Moscow
- Tomsk SEZ 207.0 hectares, Tomsk region
- Innopolis SEZ 1,200.0 hectares, Republic of Tatarstan



TECHNOLOGY PARKS

MOSCOW



TECHNOLOGY PARKS

MOSCOW

Project overview

Total area – 145.84 hectares (two sites):

- MIET — 4.47 hectares
- Alabushevo — 141.37 hectares

Focus industries:

- Microelectronics and optoelectronics
- Nanotechnology
- IT

Incentives for resident investors:

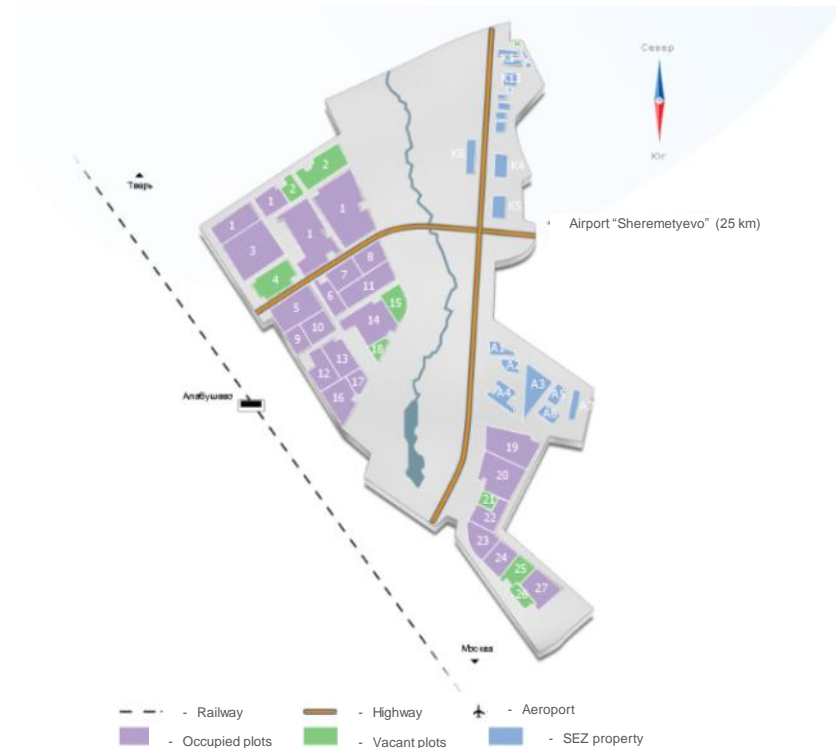
- Land tax exemption
- Property tax exemption
- Corporate income tax reduced to 13.5%
- Social taxes reduced to 14%
- Free customs area

Land lease: USD 6,400-16,000 per hectare annually

Land purchase: starting USD 800,000 per hectare

Land plots available for lease: 4.95 hectare

Master plan Alabushevo



TECHNOLOGY PARKS

DUBNA , MOSCOW REGION



TECHNOLOGY PARKS

DUBNA, MOSCOW REGION

Project overview

Total area – 187.7 hectares (two sites):

- The Russian Programming Centre — 135.7 hectares
- The New Industrial Zone — 52.0 hectares

Focus industries:

- Biomedical technologies
- Nanotechnologies and nuclear technologies
- IT and telecom
- Composites
- Complex technical systems

Incentives for resident investors:

- Land tax exemption
- Property tax exemption
- Corporate income tax reduced to 13.5%
- Social taxes reduced to 14%
- Free customs area

Land lease: USD 830-1,700 per hectare annually

Land purchase: calculate according to cadastral value

Land plots available for lease: 47.5 hectares

Premises available for rent: over 6,000 sq.m.

Master plan The Russian Programming Centre



TECHNOLOGY PARKS

ST. PETERSBURG



TECHNOLOGY PARKS

ST. PETERSBURG

Project overview

Total area – 129.4 hectares (two sites):

- Neudorf — 19.0 hectares
- Novoorlovskaya — 110.4 hectares

Focus industries:

- Tool engineering
- Pharmaceuticals and health technologies
- IT and telecom
- Energy efficiency

Incentives for resident investors:

- Land tax exemption
- Property tax exemption
- Corporate income tax reduced to 13.5%
- Social taxes reduced to 14%
- Free customs area

Land lease: USD 6,700-17,000 per hectare annually

Land purchase: starting USD 835,000 per hectare

Land plots available for lease: 1 hectare

Master plan Novoorlovskaya



TECHNOLOGY PARKS

TOMSK



TECHNOLOGY PARKS

TOMSK

Project overview

Total area – 207.0 hectares (two sites):

- North area — 14.6 hectares
- South area — 192.4 hectares

Focus industries:

- IT and Electronics
- Nanotechnologies and New materials
- Biomedical technologies
- Energy efficiency

Incentives for resident investors:

- Land tax exemption
- Property tax exemption
- Corporate income tax reduced to 13.5%
- Social insurance contributions reduced to 14%
- Free customs area

Land lease: USD 4,900-7,500 per hectare annually (max)

Land purchase: USD 11,000-16,900 per hectare

Land plots available for lease: 30 hectares

Premises available for rent: 690 sq.m.

Master plan South area



TECHNOLOGY PARKS

INNOPOLIS, REPUBLIC OF TATARSTAN



TECHNOLOGY PARKS

INNOPOLIS, REPUBLIC OF TATARSTAN

Project overview

SEZ established 1 November 2012

Total area for development – 1,200 hectares

Focus industries:

- IT and Electronics
- Other innovative industries

1st stage estimated completion: February 2014

Infrastructure:

- Business & innovative infrastructure
- University in cooperation with Carnegie Mellon University (Pittsburg, USA)
- Accommodation premises

More than 40,000 sq.m. for rent starting 2014.

Master plan South area



INDUSTRIAL PARKS

LOCATION OPPORTUNITIES

Industrial and production zones are located in different regions of Russia.

- ALABUGA SEZ 2,000 hectares, Republic of Tatarstan
- LIPETSK SEZ 1,024 hectares, Lipetsk region
- TOGLIATTI SEZ 660 hectares, Samara region
- TITANUM VALLEY 584.4 hectares, Sverdlovsk region
- MOGLINO SEZ 280 hectares, Pskov region. New SEZ
- LYUDINOVO SEZ 316 hectares, Kaluga region. New SEZ



INDUSTRIAL PARKS

ALABUGA , TATARSTAN



INDUSTRIAL PARKS

ALABUGA , TATARSTAN

Project overview

Total area – 2,000 hectares

Focus industries:

- Chemicals and petrochemicals
- Construction materials
- Consumer goods
- Cars, trucks, components
- Automotive electronics

Profit tax:

- 2% — for the first 5 years*
- 7% — the following 5 years
- 15.5% — further
 - - From the first profitable period

Land lease: USD 1,320 per hectare annually

Land purchase: USD 3,300 per hectare

Land plots available for lease: 949 hectares

Master plan



INDUSTRIAL PARKS

LIPETSK



INDUSTRIAL PARKS

LIPETSK

Project overview

Total area – 1,024 hectares

Focus industries :

- Metalworking and machinery
- Consumer electronics
- Construction materials
- Automotive components
- Power engineering

Profit tax:

- 2% — for the first 5 years*
- 7% — the following 5 years
- 15.5% — further
 - - From the first profitable period

Land lease: USD 2,480 per hectare annually

Land purchase: USD 9,320 per hectare

Land plots available for lease: 432 hectares

Master plan



INDUSTRIAL PARKS

TOGLIATTI, SAMARA REGION



INDUSTRIAL PARKS

TOGLIATTI, SAMARA REGION

Project overview

Total area – 660 hectares

Focus industries:

- Cars, components
- Chemicals
- Machinery
- Food Industry

Profit tax:

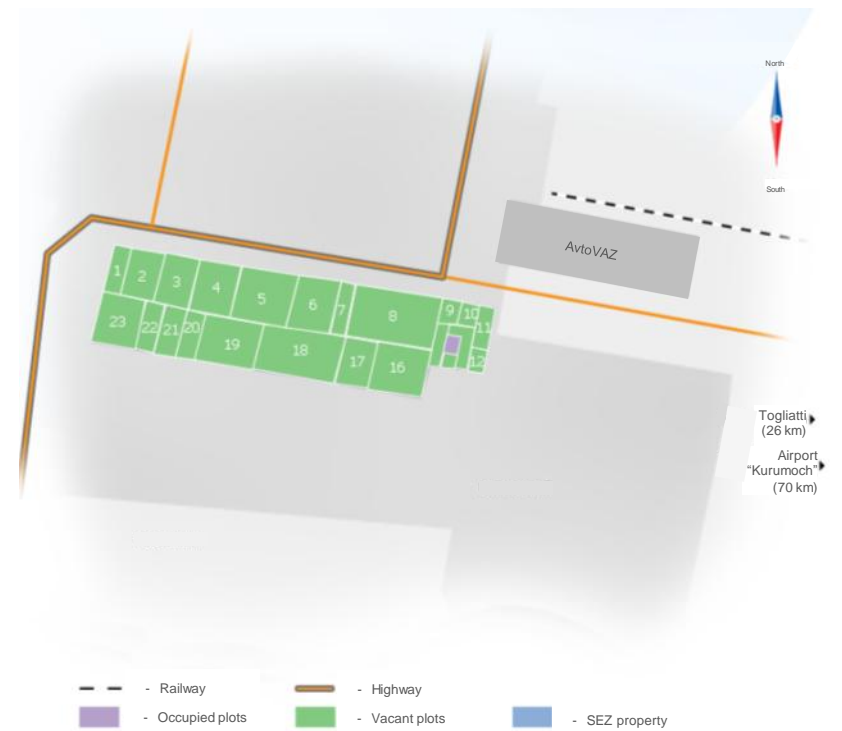
- 2% — 2012 - 2018 years
- 5% — 2019 - 2020 years
- 9% — 2021 - 2022 years
- 12% — 2023 - 2024 years
- 15.5% — since 2025 year

Land lease: USD 232 per hectare annually

Land purchase: USD 23,170 per hectare

Land plots available for lease: 382 hectares

Master plan



INDUSTRIAL PARKS

VERKHNYAYA SALDA, SVERDLOVSK REGION



INDUSTRIAL PARKS

VERKHNYAYA SALDA, SVERDLOVSK REGION

Project overview

Total area – 584.4 hectares

Focus industries:

- Aerospace
- Titanium products
- Machinery
- Construction materials

Profit tax:

- 15.5%

Property tax:

- 0%

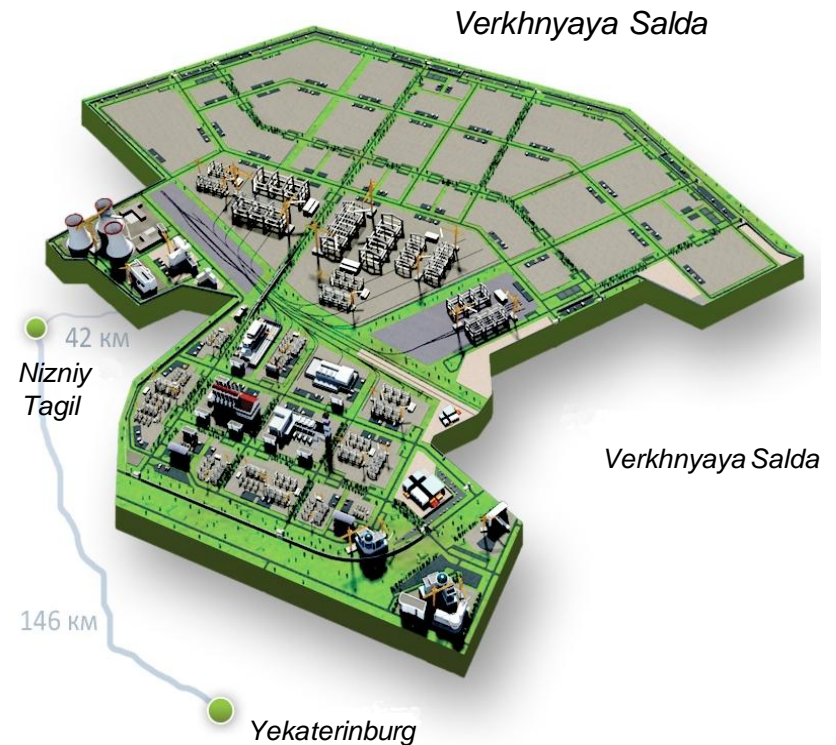
Transport tax:

- 0%

Land tax

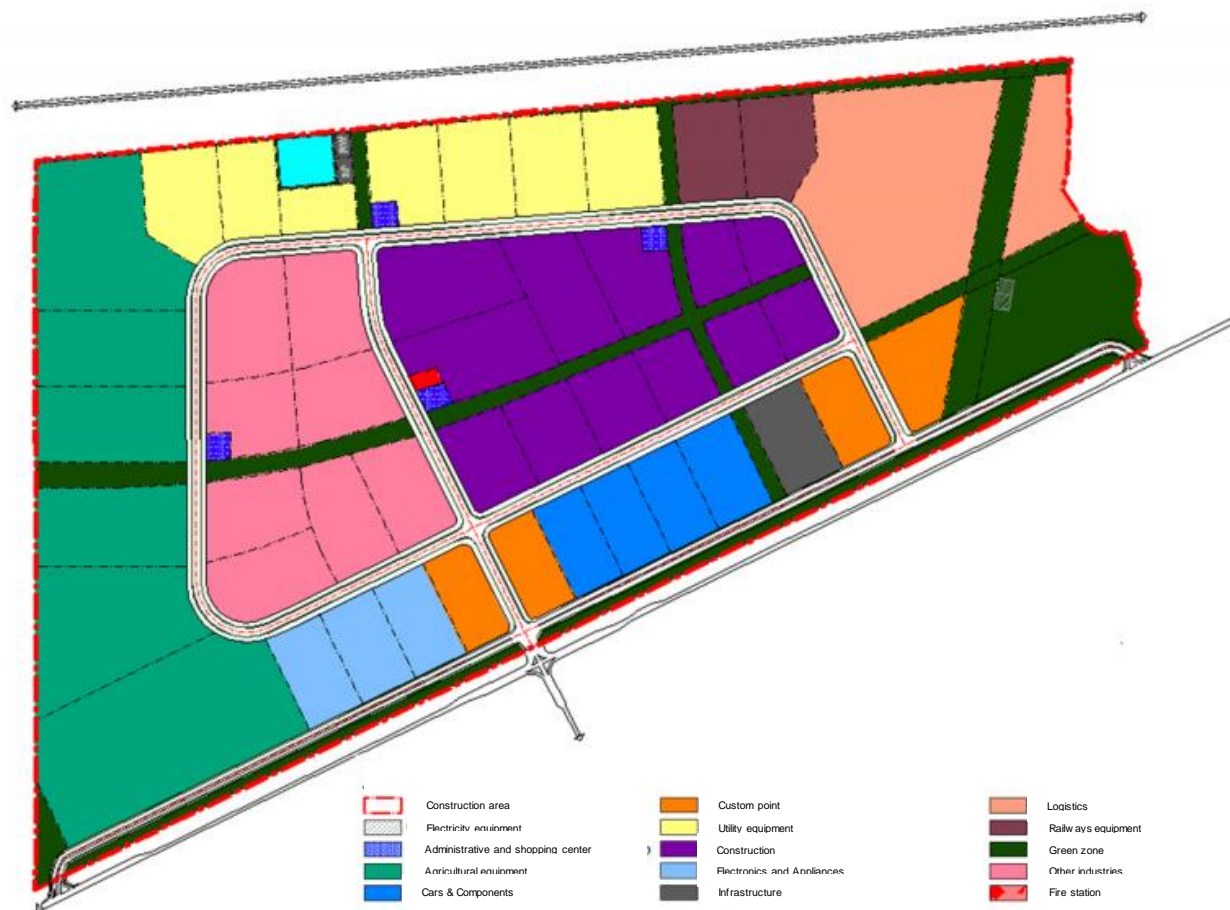
- 0%

Master plan



INDUSTRIAL PARKS

MOGLINO, PSKOV REGION



RESORTS

BREATHTAKING VIEWS

Tourism and Recreation Zones are located in different regions of Russia.

Planned types of tourist activities: wellness, water, mountain skiing, downhill, equine, eco tourism and others.

- Altai Valley SEZ – 857 hectares, Republic of Altai
- The Turquoise Katun SEZ - 3,326 hectares, Altai Region
- Baikal Haven SEZ - 3,283 hectares, Republic of Buryatia
- Baikal Gates SEZ - 768 hectares, Irkutsk region



RESORTS

ALTAI VALLEY



RESORTS

ALTAI VALLEY

Project overview

Republic of Altay

Total area – 857 hectares

Development focus:

- Recreation (therapeutic) tourism
- Mountain skiing
- Water sports
- Extreme tourism

Infrastructure facilities are under construction.

Including: water supply, sewage system, roads, outdoor lighting, artificial lakes etc.

Master plan



RESORTS

THE TURQUOISE KATUN



RESORTS

THE TURQUOISE KATUN

Project overview

Altay region

Total area – 3,326 hectares

Development focus:

- Recreation (therapeutic) tourism
- Ecological tourism
- Water sports
- Horse riding

All infrastructure facilities are ready to use.

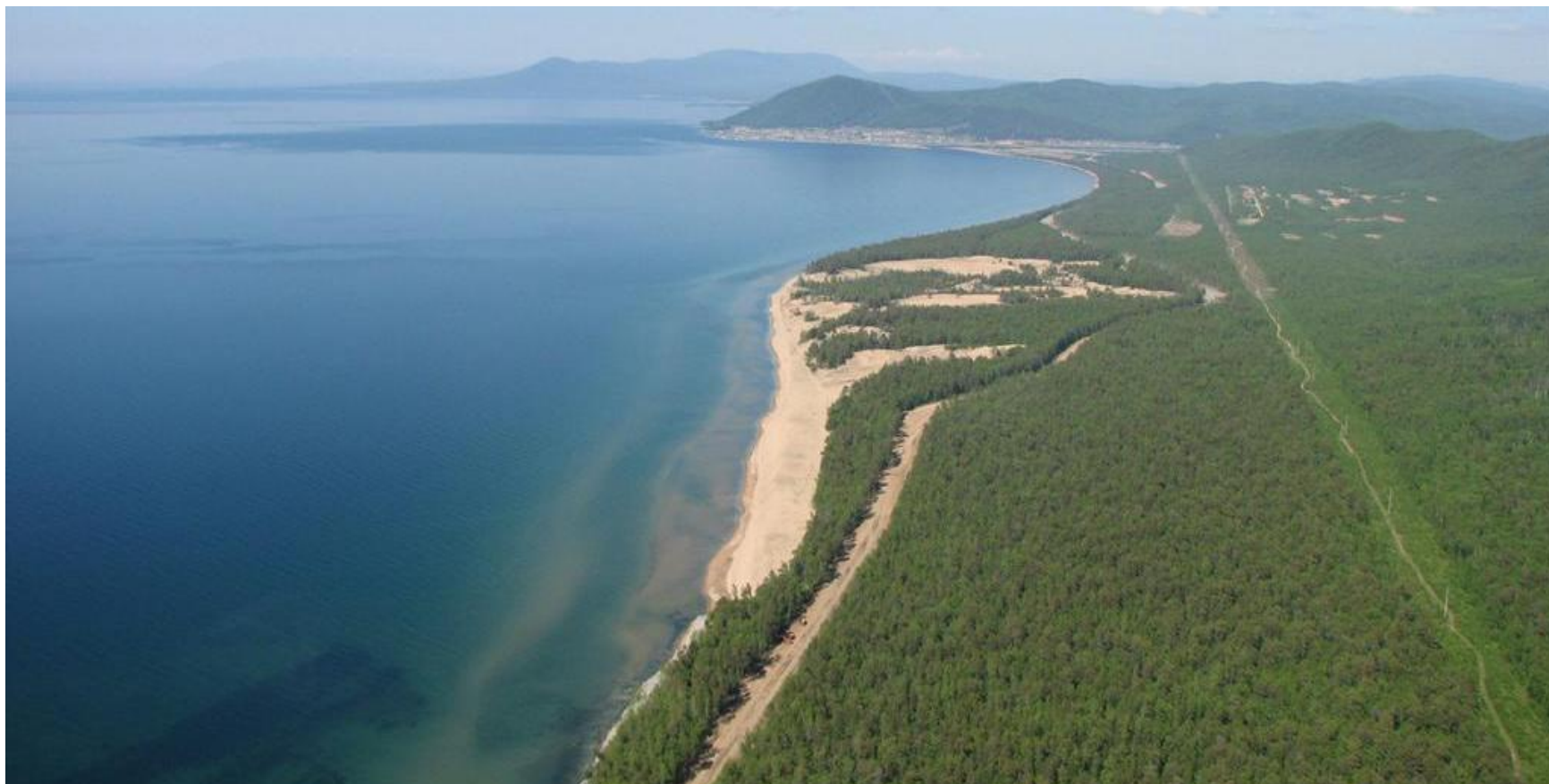
Including: water supply, sewage system, internal roads, outdoor lighting, artificial lake.

Master plan



RESORTS

BAIKAL HAVEN



RESORTS

BAIKAL HAVEN

Project overview

Republic of Buryatia

Total area – 3,283 hectares

Development focus:

- Recreation (therapeutic) tourism
- Ecological tourism
- Mountain skiing
- Sightseeing
- River cruises

Infrastructure facilities are under construction

Including: electricity, water supply, sewage system, roads. The embankment is built.

Master plan



RESORTS

BAIKAL GATES



RESORTS

BAIKAL GATES

Project overview

Irkutsk region

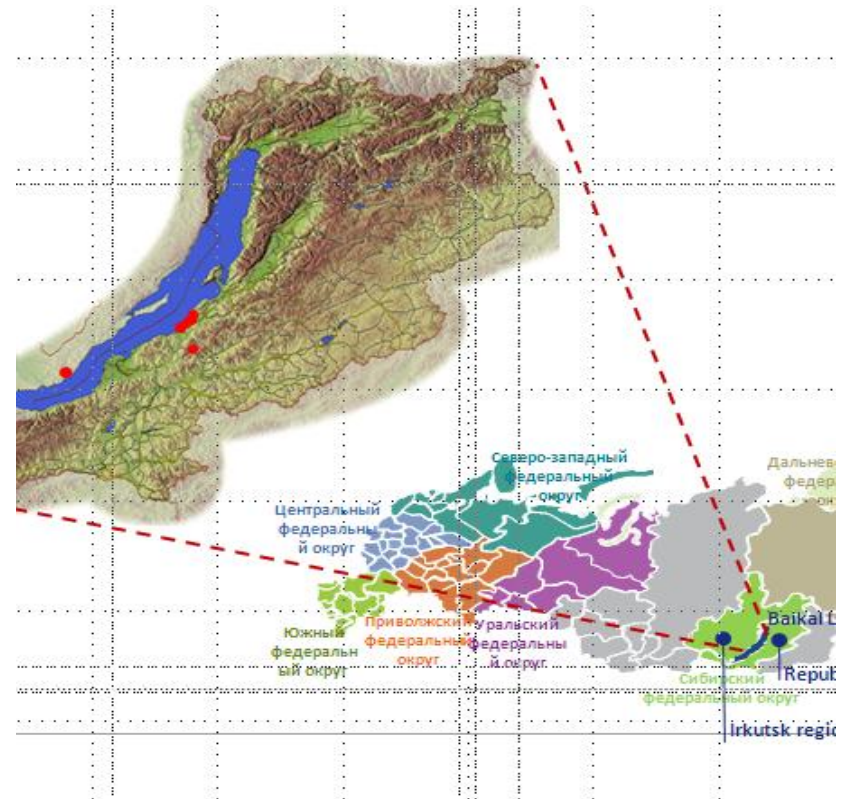
Total area – 768 hectares

Development focus:

- Recreation (therapeutic) tourism
- Ecological tourism
- Mountain skiing
- River cruises

Development site plan is done. Infrastructural planning is in progress.

Master plan

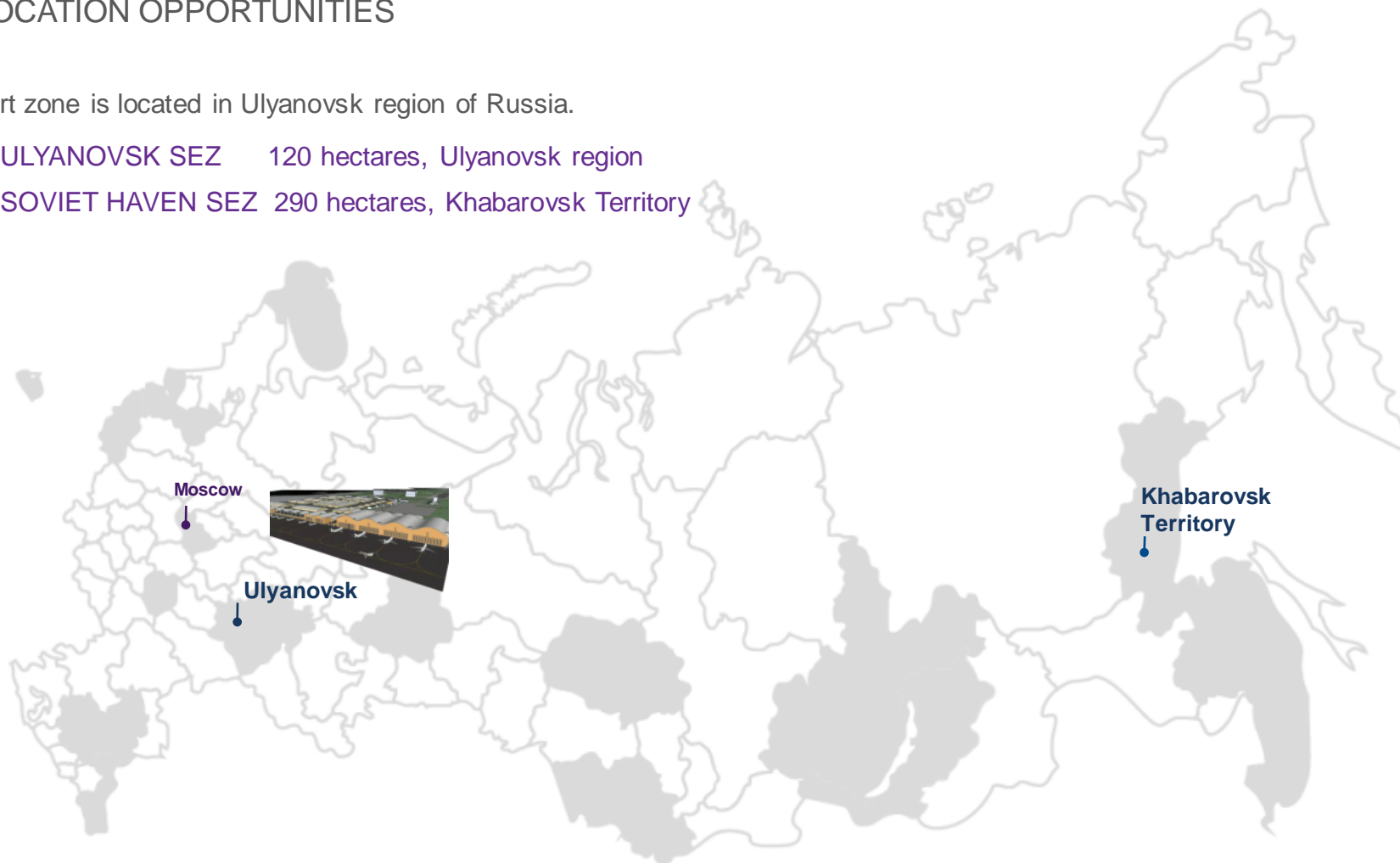


AVIATION PORT

LOCATION OPPORTUNITIES

Port zone is located in Ulyanovsk region of Russia.

- ULYANOVSK SEZ 120 hectares, Ulyanovsk region
- SOVIET HAVEN SEZ 290 hectares, Khabarovsk Territory



AVIATION PORT

ULYANOVSK SEZ



AVIATION PORT

ULYANOVSK SEZ

Project overview

Total area – 120 hectares

Focus industries:

- Maintenance and repair operations for aircrafts and helicopters
- Composites production
- Aircraft interiors production
- Engines and avionics repair and production
- Assembling operations
- Logistics

Profit tax:

- 2% — for the first 10 years*

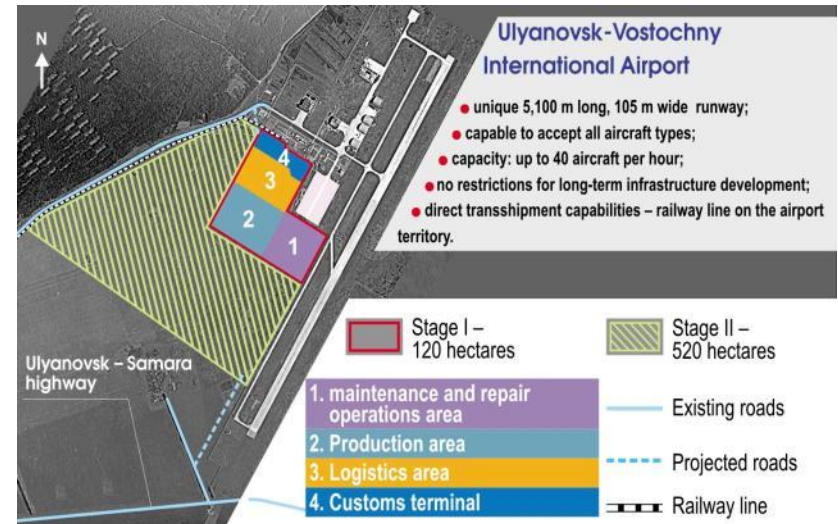
* According to the Draft of Law approved by the Government of Ulyanovsk region
• The Law is expected to come into force by the end of 2012

Land lease: USD 106 per hectare annually

Land purchase: USD 5,300 per hectare

Land plots available for lease: 67 hectares

Master plan



- Distance to Ulyanovsk – 15 km
- Distance to Moscow – 875 km

