

# CALIFORNIA

- ✦ 931,900 jobs in the Golden State depend on the Canada-California trade relationship, which is valued at \$28.3 billion
- ✦ More than 8 million U.S. jobs depend on Canada-U.S. trade
- ✦ Total Canada-U.S. merchandise trade: \$392 billion
- ✦ Canada is the top export destination for 34 states
- ✦ 301 Canadian-owned companies employ 37,269 people in 1,469 locations in California

## A close relationship

By some estimates, close to 1 million Canadians make their home in the Golden State. Canada is also a significant source of foreign investment in California, with 293 Canadian companies employing over 9,000 people in 1,427 locations across the state. Canada is California's second largest export market behind Mexico and ahead of China and India. The \$28.3 billion in bilateral trade supports more than 931,000 jobs in California. Canada is also California's largest source of tourism. In 2009, Canadians made more than 1,232,000 visits to California, spending \$1 billion.



Recently, the CCSIP announced bilateral projects, including implementing clean energy solutions.

in excess of \$50 million. Celestica has two branches in San Jose and Fontana, California employing 450 staff providing services in semiconductor and related devices, and electrical equipment and supplies business.

## Celestica's global network connects Canada and California

Toronto-based multinational Celestica Inc., offers electronics manufacturing services and solutions to original equipment manufacturers across many industries. Its products are found in smart phones; networking, wireless and telecommunications equipment; storage devices; healthcare products; aerospace and defense electronics, such as in-flight entertainment and guidance systems; audiovisual equipment, printers and related supplies; peripherals; gaming products, and a range of industrial and green technology electronic equipment to name just a few.

With over 38,000 employees around the world California is a key location in Celestica's global manufacturing and supply chain network, generating sales

## Partners in innovation

The power of innovation is harnessed by the Canada-California Strategic Innovation Partnership (CCSIP), a catalyst for collaborative research and development between California, one of the most dynamic innovation engines in the world, and Canada, a leader in university research and investment. CCSIP brings together 23 Canadian universities, eight campuses of the University of California, and more than 49 companies, labs and agencies. Canada and California recently announced 15 projects supported by over \$1 million in new seed funding for commercially relevant research.

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## California-Canada facts

### Foreign export markets

% foreign-bound goods sold to Canada..... 12%

### Jobs

931,900 jobs in California depend on trade with Canada

### Top Canadian-owned businesses in California

Crop Production  
Services Inc.....2,415 employees  
American Medical  
Response..... 1,752 employees  
Circle K Stores..... 1,476 employees  
World Color LLC..... 917 employees  
Stantec Consulting Inc..... 667 employees

### Merchandise trade

CA exports to Canada..... \$10.4 billion  
CA imports from Canada..... \$17.9 billion  
Bilateral trade..... \$28.3 billion

### Top exports

Computers.....\$856 million  
Aircraft parts, except engines...\$282 million  
Trucks..... \$242 million  
Medical, ophthalmic &  
orthopaedic supplies.....\$242 million  
Motor vehicle parts,  
except engines.....\$227 million  
Medical & related equipment...\$190 million  
Automobiles.....\$184 million  
Fresh grapes.....\$165 million  
Nuts, except oil nuts.....\$164 million  
Medicine, in dosage.....\$146 million

### Top imports

Automobiles.....\$7.6 billion  
Medicine, in dosage..... \$2.7 billion  
Crude petroleum..... \$701 million  
Organic chemicals.....\$347 million  
Meat.....\$251 million  
Office machines & equipment...\$221 million  
Containers..... \$200 million  
Cereals.....\$184 million  
Synthetic rubber & plastics.....\$184 million  
Petroleum & coal products..... \$182 million

### Tourism account

Canadian visits to California..... 1,232,500  
\$ spent.....\$1 billion  
Californian visits to Canada..... 762,500  
\$ spent.....\$475 million