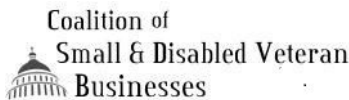
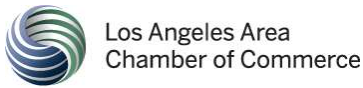




Associated General Contractors (AGC)







January 13, 2021

The Honorable Gavin Newsom
 Governor, State of California
 State Capitol
 Sacramento, CA 95814

The Honorable Anthony Rendon
 Speaker, California State Assembly
 State Capitol, Room 219
 Sacramento, CA 95814

The Honorable Toni Atkins
 President Pro Tem, California State Senate
 State Capitol, Room 205
 Sacramento, CA 95814

Members
 California State Legislature
 State Capitol
 Sacramento, CA 95814

SUBJECT: ECONOMIC RECOVERY

Dear Governor, Mr. Speaker, Madam President Pro Tem, Members of the State Legislature:

The California economy cannot fully recover until businesses are allowed to reopen. Many employers believe they could safely reopen now with the extensive work they have done to create a safe environment for their employees and customers. But, until there is widespread distribution of the vaccine, it is doubtful that California will be allowed to reopen anytime soon with the record number of infections that have overwhelmed hospitals throughout the State. The shut downs have already devastated many small and large employers, and brought misery to millions of workers. As the shut down continues indefinitely, many more of these businesses will close permanently, unable to withstand the financial losses they are suffering. These closures take with them jobs, local tax revenues, and social glue from both local communities and the State.

At the same time, California continues to suffer a significant exodus of employers to other states, who are seeking lower taxes, fewer regulatory burdens, more affordable housing for employees, and reduced employment litigation. While we have seen these occurrences gradually grow over the past several years, the pandemic, and current economic crisis in California has exacerbated this situation. Some of these employers will maintain existing facilities in California, while others are shutting down their offices/locations here completely, transferring jobs out of state. And, all employers leaving are eliminating the option for any future growth in California.

California needs to address both crises immediately.

We appreciate the announcement of the Governor's Equitable Recovery for California Businesses and Jobs plan that includes much needed financial relief for businesses suffering as a result of the pandemic, especially the proposed grant programs, which could provide a financial bridge for many employers until they are able to reopen. And, we encourage urgent action on these proposals as many employers are in desperate need now.

But, we need to do more. The financial grant programs, loans, and tax relief will certainly help. However, not all employers who need assistance will be eligible and even for those who do, will not receive enough money to fully offset the costs they are facing as a result of the pandemic.

The business community stands ready and willing to assist in expediting the distribution of the vaccine to help stop the spread and reopen the economy. Many employers have already offered their sites as locations to administer the vaccine to help with the distribution. But, until we reach a widespread distribution of vaccines, the Governor and Legislature must take action now to not only provide financial relief, but also reduce the costs facing all employers in California, including alleviating regulatory burdens, litigation threats, and tax threats, as well as immediately address our housing crisis. Small employers need to be protected from the harm of the pandemic and larger employers and their employees need a reason to stay.

Accordingly, we request the Governor take executive action to immediately and temporarily suspend for at least six months, the following laws and regulations, which will reduce burdens on employers without affecting the health and safety of Californians:

- 1. CFRA for Small Employers:** Temporarily suspend compliance with the California Family Rights Act for employers with fewer than 50 employees. These employers do not have the resources to administer a new and unfamiliar leave mandate while struggling to keep their businesses open. Employees of small businesses already have protected, paid leave if they have been exposed to, have symptoms of, have been diagnosed with, or have tested positive for COVID, through California paid sick leave and the new (SB 1159-Hill) workers' compensation presumption. The new leave mandate under CFRA is not COVID-specific. Small employers should be temporarily spared the cost and burden of new compliance with the extensive leave under CFRA while they are coping with the challenges of the pandemic.
- 2. CalOSHA Mandatory Testing and Paid Leave:** In November 2020, the California Occupational Health and Safety Board (CalOSHA) adopted emergency regulations to address COVID-19 ("Emergency Regulations") that imposed onerous requirements on employers of all sizes, including

training, reporting, development of new processes/policies, protective barriers and equipment in the workplace, paid protected leave, and testing. These regulations were introduced, approved, and in effect within an approximate two week period, without meaningful stakeholder input from the employer community. The result has been overwhelming concern and cost to employers who again, are already suffering. And, these regulations unquestionably have a disproportionate impact on small employers, who have limited resources and do not have legal counsel, human resource managers, or safety advisors to help them comply. The CalOSHA Standards Board is not planning to meet and discuss these Emergency Regulations until March – and appears unlikely to make any changes to improve the regulation until months after the March meeting. While we appreciate the recent commitment to waive fines until February 1st for certain provisions of the Emergency Regulations, waiving some fines for a few weeks is not sufficient. Many employers need relief now and the structural infeasibilities of the Emergency Regulation (discussed below) will not disappear February 1st. The two provisions of these regulations creating the most concern and cost are testing and paid protected leave, upon which we request immediate action.

- a. Eliminate the enforcement of the mandatory testing requirement under the Emergency Regulations for employers who are in no position to meet these onerous requirements, such as weekly or biweekly testing of entire workplaces. As an initial matter, such testing is not commercially available in the volume needed to comply with this requirement, which will force struggling businesses to compete to purchase this scant supply. As recently as last month, both public and private employers reported shortages and inability to purchase or schedule tests in sufficient volume to comply with the regulation at CalOSHA's December stakeholder meeting. Putting aside the issue of shortages and cost, this onerous requirement will force employers to procure testing in bulk for large swaths of their workforce and compete with those who should be given priority such as healthcare workers, the elderly and those showing symptoms. This mandate is even more onerous on small businesses who do not have the resources or scale as a larger employer to purchase these tests.
 - b. Eliminate the mandatory payment of wages under the Emergency Regulations for employees who are excluded from the workplace due to COVID. For employees who are exposed at work and ultimately test positive, California last year adopted SB 1159 (Hill) that provides employees with paid time off and medical care under the worker's compensation system. Requiring employers to provide additional paid time off under the Emergency Regulations for a potential exposure, even if the employee ultimately does not test positive, forces employers to subsidize this public health crisis, which is an unfair burden to place on employers who are already suffering. Small employers with a limited workforce will be unfairly penalized by this requirement. Because the exposed workers may constitute most or all of a small employer's workforce, not only would this mandate force the business in many cases to shut down entirely, it would require the employer to continue paying wages even though the business is shuttered.
3. **Property Taxes:** Unlike other taxes, property tax payments are not based on a percentage of income or sales. These tax payments are due regardless of the owner's ability to pay, many of whom cannot due to the shutdowns. Accordingly, we request for you to temporarily delay the next installment of property taxes that are due in April 2021 to allow employers time to reopen and earn income/revenue.

We request the Governor and/or Legislature to do the following:

1. **Expedite Additional Financial Resources to Small Businesses:** While both large and small employers have been impacted by this pandemic, small businesses have been exceptionally vulnerable. The most recent shutdowns have exacerbated sales and operating pressures that many small businesses have been struggling with for nine months. These small businesses do not have the financial reserves to satisfy all of the new obligations imposed by new regulations and laws, while trying to maintain their businesses at a reduced capacity – if operating at all. While the

recent federal relief package will provide some employers with financial support through extension of the Paycheck Protection Program, as we know from the first relief package, not all employers will receive a loan and the costs upon which the loan money can be spent to ensure forgiveness is limited.

The California Rebuild Fund and the Governor's proposed grant programs in the 2021-2022 budget are great additional tools to provide relief. But, the proposed maximum amounts and eligibility criteria under the grant programs are limited and will not sustain all employers through these shut downs. Accordingly, we request the Governor and the Legislature to expand the eligibility under the grant programs so more employers can qualify and increase the maximum amounts provided to sustain employers through the extended shut downs. Additionally, the Governor and Legislature should develop an immediate financial reimbursement or quarterly tax offset for employers who are investing in state-mandated upgrades for their workspaces to protect employees from COVID, compliance with the Emergency Regulations, hiring employees, or any other business expense the employer has incurred as a direct result of the pandemic. A tax credit at the end of the year will work for some employers, but many cannot wait that long for financial relief or will not have enough taxable income for a credit to have an impact.

- 2. Allow Employers to Utilize Net Operating Losses and Tax Credits:** In July 2020, the Legislature approved the Governor's proposal to suspend the use of personal and business net operating losses (NOLs) and limit the use of existing business tax credits to offset their tax liability for years 2020-2022. This proposal was advanced to raise approximately \$9 billion in revenue to help address the budget shortfall expected as a result of COVID.

As the Governor announced last week, California is not even close to experiencing a budget shortfall. In fact, California's budget is so flush with money that the surplus requirements in both the Rainy Day Reserve (Proposition 2) and State Appropriations Limit (Proposition 4) have been triggered. Accordingly, these tax saving measures that were adopted in July 2020 are no longer needed and businesses should be allowed to immediately utilize NOLs and earned tax credits to offset any harm they have suffered as a result of this pandemic and to encourage employers who are considering leaving, to stay.

We further request the Legislature to enact the following policies in 2021:

- 1. Eliminate disincentives for telecommuting.** Work-from-home options have kept thousands of employers in business and saved the jobs of thousands of employees. Due to public school closures, many parents are having to support their children who are distance learning, while also maintaining a job. Telecommuting gives working parents an opportunity to do both. However, existing state laws do not provide the necessary flexibility for employers to accommodate the scheduling challenges parents are facing with working and supporting kids at home. Employers who allow employees to work separate shifts in a day, work more hours one day to take time off on another day, or even skip a break to finish working early, may be penalized and fined. The laws should be updated to address this disincentive so that employees can enjoy the flexibility they need to meet these work and home demands.
- 2. Relieve Employers of Abusive Lawsuits Under the Labor Code Private Attorney General Act.** During the pandemic, businesses have had to quickly react to the emergency shutdown orders and health guidance, by reducing employee hours, layoffs, final pay, transitioning employees to work from home, implementing supplemental COVID sick pay, new CalOSHA regulations, etc. Employers have had to adjust with limited time and notice to these changing arrangements, while trying to keep their businesses afloat. While employees should always be entitled to wages they earn, employers should not be subject to frivolous litigation under PAGA in which they are extorted by attorneys for layers of penalties for minor violations. At a minimum, the Legislature should temporarily suspend PAGA or eliminate the opportunity for lawyers to file these abusive lawsuits against employers who are already struggling from this pandemic. Employees should still be able

to pursue claims before the Labor Commissioner and other agencies. But attorneys should not be able to victimize businesses who are already suffering.

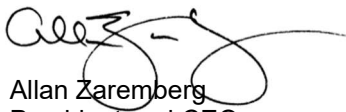
Additionally, the constant threat and barrage of employment litigation is one of the top concerns of large employers in California. It should be noted that California is **the only** state in the country that has a PAGA statute, allowing private attorneys to stand in the shoes of the state and seek penalties against employers for a number of different labor violations, including purely technical deficiencies. The Legislature must reform PAGA to eliminate the opportunity for lawyers to file these abusive lawsuits against employers, which have proven to be a huge windfall for attorneys, and negligible relief for employees. Employers have paid millions in attorney's fees over the last decade due to PAGA, and the negative impact is finally taking its toll as large companies are now fleeing the State.

- 3. Delay Enforcement of Updated Guidance and Regulations.** Dozens of state agencies have conducted business as usual during the pandemic, issuing new rules and guidance for employers to follow, with little to no notice, and pushing costly emergency regulations with less than one week of notice to the business community. CalOSHA did not provide the text of the Emergency Regulations until November 12th, and yet businesses were expected to be in compliance with the finalized regulations by November 30th. At the same time as these guidance documents and new regulations were released, businesses were scrambling to adjust to statewide orders to shut down or reduce their capacity. We have heard complaints from employers that by the first week of December, CalOSHA was already investigating and citing employers for failure to comply with these expedited regulations. Notably, the Governor issued an Executive Order that allows the Office of Administrative Law additional time to review and consider proposed regulations given the strain of the pandemic, but provided no such courtesy for the regulated community. The Legislature should provide employers with some grace period to receive notice of any new guidance and regulations, and time to gather the resources to comply, before any effort of enforcement.
- 4. Pay Down the Unemployment Insurance (UI) Fund:** This pandemic has created unprecedented unemployment numbers, which are tragic for unemployed Californians, but are also draining the State's UI fund, and forcing the State to borrow billions of dollars from the federal government. This insolvency and job loss is due, in large part, to the ongoing state-mandated shutdown of much of California's economy. The Employment Development Department recently indicated that the State would reach \$21.5 billion in loans from the federal government by the end of 2020 and that the loan will grow to \$48 billion by the end of 2021. This federal loan is paid off by increasing payroll taxes on employers through a reduced federal tax credit, which forces employers to further shoulder the cost of this shutdown. Given the size of the expected UI Fund deficit, we expect California's employers to be facing increased taxes for *twenty years or more* without state action. To address this insolvency and help businesses rebuild, the one-time windfall noted in General Fund revenues should be applied to the outstanding UI loan to reduce this future tax increase on employers.
- 5. Reject Any New Tax Measures:** California already has the highest personal income tax, the highest sales tax, and one of the highest corporate tax rates in the country. Although Proposition 13 keeps property taxes at a reasonable rate, the cost of housing in California eclipses the financial relief Proposition 13 provides. For years, the assumption has been that employers and employees would pay these high rates to enjoy the benefits California offers. But, the costs are now outweighing the benefits. Both employers and employees are leaving the State to find a lower cost of living and lower cost of doing business. Employers cannot withstand more taxes at either the state or local level. Any new proposals should be immediately rejected, not only because it is bad policy, but because even allowing these proposals to move through the process further encourages more employers to leave the State.
- 6. Eliminate Barriers to Housing:** Employers and employees are leaving the State also because of the severe affordable housing crisis. It is a problem that existed before the pandemic, and a problem that has been exacerbated by the pandemic. The Legislature must reform the California Environmental Quality Act (CEQA) to eliminate litigation cost premiums and unnecessary delays for the development of affordable housing and market priced homes to provide housing for lower

income *and* middle class Californians. Additionally, the Legislature must approve real and meaningful solutions, including but not limited to capping local housing fees, reinstating tax increment financing for targeted economic development to help pay for local infrastructure and housing, holding cities more accountable for not approving adequate housing, reshaping state-local tax sharing to reduce disincentives to approve new housing, quashing any further attempts at rent control, avoiding overly broad one-size-fits all development bans in State Responsibility Areas and high fire severity zones, and further incentivizing up zoning and “missing middle” housing.

The State will need a strong business recovery to bring back jobs and stability to our communities. We cannot recover when businesses are shutting down and employers are leaving the State. We look forward to working with all of you this year to stop the spread of the virus and help California rebuild.

Sincerely,



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President and CEO
California Chamber of Commerce



Jennifer Barrera
Executive Vice President
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Emily Rooney
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California Attractions and Parks Association



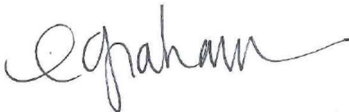
Dan Dunmoyer
President and CEO
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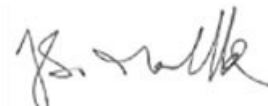
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Rob Neenan
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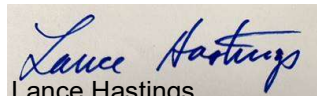
Elizabeth Graham
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Lynn S. Mohrfeld, CAE
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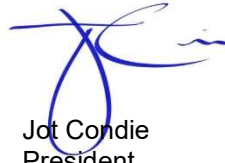
Sandra Giarde
Executive Director
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Lance Hastings
President and CEO
California Manufacturers and Technology Association



James Simonelli
Executive Director
California Metals Coalition



Jot Condie
President
California Restaurant Association



Rachel Michelin
President
California Retailers Association



Robert Gutierrez
President and CEO
California Taxpayers Association



Shaw Yadon
CEO
California Trucking Association



Robert Rivinius
Executive Director
Family Business Association of California



Maria Salinas
President and CEO
Los Angeles Chamber of Commerce



John Kabateck
California State Director
National Federation of Independent Business



Lucy Dunn
President and CEO
Orange County Business Council



Bobby Koch
President and CEO
Wine Institute

Alameda Chamber Chamber of Commerce
Alhambra Chamber of Commerce
American Chemistry Council
American Council of Engineering Companies California
American Staffing Association
Anaheim Chamber of Commerce
Antelope Valley Chambers of Commerce
Apartment Association of Greater Los Angeles
Associated General Contractors
Association of Claims Professionals
Auto Care Association
Beaumont Chamber of Commerce
Benicia Chamber of Commerce
Big Bear Chamber of Commerce
Brawley Chamber of Commerce
Brea Chamber of Commerce
Building Owners and Managers Association of California
CAWA – Representing the Automotive Parts Industry
California Alarm Association
California Apartment Association

California Arts Advocates
California Association of Sheet Metal and Air Conditioning Contractors National Association
California Association of Winegrape Growers
California Beer and Beverage Distributors
California Business Properties Association
California Hotel and Lodging Association
California Lodging Industry Association
California Manufacturers & Technology Association
California Self Storage Association
California Staffing Professionals
California State Council of the Society for Human Resource Management
California Travel Association
Carson Chamber of Commerce
Cemetary and Mortuary Association of California
Chemical Industry Council of California
Chico Chamber of Commerce
Chino Valley Chamber of Commerce
Citrus Heights Chamber of Commerce
Claremont Chamber of Commerce
Coalition of Small and Disabled Veteran Businesses
Commercial Real Estate Development Association – NAIOP of California
Coronado Chamber of Commerce
Costa Mesa Chamber of Commerce
Covina Chamber of Commerce
Cupertino Chamber of Commerce
Dana Point Chamber of Commerce
Dinuba Chamber of Commerce
Duarte Chamber of Commerce
El Centro Chamber of Commerce
El Dorado County Chamber of Commerce
El Dorado Hills Chamber of Commerce
Elk Grove Chamber of Commerce
Escondido Chamber of Commerce
Family Business Association of California
Flasher Barricade Association
Folsom Chamber of Commerce
Garden Grove Chamber of Commerce
Gilroy Chamber of Commerce
Greater Coachella Valley Chamber of Commerce
Greater Conejo Valley Chamber of Commerce
Greater High Desert Chamber of Commerce
Greater Irvine Chamber of Commerce
Greater Riverside Chambers of Commerce
Greater San Fernando Valley Chamber of Commerce
Greater Stockton Chamber of Commerce
Greater Tehachapi Chamber of Commerce
Half Moon Bay Coastside Chamber of Commerce & Visitors' Bureau
Hawthorne Chamber of Commerce
Hayward Chamber of Commerce
Housing Contractors of California
Imperial Chamber of Commerce
Industrial Environmental Association
Industry Business Council
International Bottled Water Association
International Council of Shopping Centers
International Franchise Association

Job Creators For Workplace Fairness
La Verne Chamber of Commerce
Laguna Beach Chamber of Commerce
Laguna Niguel Chamber of Commerce
Lake County California Chamber of Commerce and Visitors Center
Lake Elsinore Valley Chamber of Commerce
Lodi Chamber of Commerce
Lomita Chamber of Commerce
Long Beach Area Chamber of Commerce
Los Angeles Area Chamber of Commerce
Los Gatos Chamber of Commerce
Mammoth Lakes Chamber of Commerce
Manhattan Beach Chamber of Commerce
Martinez Chamber of Commerce
Metal Finishing Association of Northern California
Metal Finishing Association of Southern California
Montebello Chamber of Commerce
Moreno Valley Chamber of Commerce
Murrieta/Wildomar Chamber of Commerce
National Association of Theatre Owners of California/Nevada
National Elevator Industry, Inc.
National Federation of Independent Business
Newport Beach Chamber of Commerce
North Orange County Chamber
North San Diego Business Chamber
Norwalk Chamber of Commerce
Oceanside Chamber of Commerce
Official Police Garages Association of Los Angeles
Oxnard Chamber of Commerce
Pacific Water Quality Association
Palm Desert Area Chamber of Commerce
Palo Alto Chamber of Commerce
Paradise Ridge Chamber of Commerce
Paso Robles Chamber of Commerce
Pleasanton Chamber of Commerce
Plumbing-Heating-Cooling Contractors Association of California (CAPHCC)
Poway Chamber of Commerce
Professional Fiduciary Association of California
Rancho Cordova Chamber of Commerce
Rancho Mirage Chamber of Commerce
Regional Chamber of Commerce – San Gabriel Valley
Ridgecrest Chamber of Commerce
Roseville Area Chamber of Commerce
Sacramento Metropolitan Chamber of Commerce
San Clemente Chamber of Commerce
San Leandro Chamber of Commerce
San Mateo Area Chamber of Commerce
San Ramon Chamber of Commerce
Santa Ana Chamber of Commerce
Santa Barbara South Coast Chamber of Commerce
Santa Fe Springs Chamber of Commerce
Santa Maria Valley Chamber
Santa Paula Chamber of Commerce
Santee Chamber of Commerce
South Orange County Economic Coalition
South San Francisco Chamber of Commerce

Specialty Equipment Market Association
Sunnyvale-Silicon Valley Chamber of Commerce
TechNet
Temecula Valley Chamber of Commerce
Torrance Area Chamber of Commerce
Tri-County Chamber Alliance of San Luis Obispo, Santa Barbara and Ventura County
Trinity County Chamber of Commerce
Tulare Chamber of Commerce
United Chamber Advocacy Network
United Chambers of Commerce
Vacaville Chamber of Commerce
Valley Industry & Commerce Association
Ventura Chamber of Commerce
Visalia Chamber of Commerce
Vista Chamber of Commerce
Water Quality Association
West Hollywood Chamber of Commerce
West Valley Warner Center Chamber of Commerce
Western Electrical Contractors Association (WECA)
Western Independent Refiners Association
Western Manufactured Housing Communities Association
Western Steel Council
Whittier Area Chamber of Commerce
Yorba Linda Chamber of Commerce
Yountville Chamber of Commerce
Yuba-Sutter Chamber of Commerce
Yucca Valley Chamber of Commerce