



COMPLYING WITH U.S. EXPORT CONTROLS



JUNE 20, 2019 - 9:00 AM – 4:30 PM, HOTEL CORQUE, SOLVANG

EVENT SPEAKERS



MARGRETTE FRANCISCO, Esq.
GLOBAL TRADE COMPLIANCE COUNSEL - THE MARVIN GROUP

Margrette Francisco is the Global Trade Compliance Counsel for the Marvin Group, a specialized manufacturing enterprise of 4 companies serving the U.S. and foreign aerospace and defense markets. Headquartered in Los Angeles, The Marvin Group supports all branches of the Department of Defense, commercial and military prime contractors, and allies around the globe on an array of programs and platforms.

Margrette is responsible for overseeing export and import controls and licensing for the enterprise, which includes the development and implementation of compliance and operational policies and procedures; product classification; conducting investigations, disclosure reporting; the creation and delivery of customized in-house training programs in export and import compliance, and the Foreign Corrupt Practices Act. Ms. Francisco serves on the Executive Committee of the International Law Section of the California State Bar and is the Chair of the Export Regulatory Compliance Committee of the District Export Council of Southern California.



**JULIEANNE HENNESSY, DIRECTOR, U.S. COMMERCIAL SERVICE,
LOS ANGELES (WEST), U.S. DEPARTMENT OF COMMERCE**

Julie Anne Hennessy is the director of the Los Angeles (West) office of the U.S. Commercial Service, the export promotion arm of the U.S. Department of Commerce, International Trade Administration. Ms. Hennessy assists small to medium-sized businesses to reach their exporting potential by identifying key export markets, developing and implementing market entry strategies, and providing information on regulations and import requirements in markets around the world. She regularly collaborates with a wide range of trade promotion partners throughout Los Angeles to organize outreach and educational events on exporting and is a frequent speaker on Commercial Service programs and services.



SUSAN KOHN-ROSS, Esq.
PARTNER, MITCHELL SILBERBERG & KNUPP LLP

Ms. Ross is an MSK partner, chairing the Regulatory Practice Group focusing on import/export and related issues, especially compliance programs addressing CBP, DDTC, BIS and Census requirements. She also Chairs MSK's Cybersecurity and Privacy Practice Group assisting clients with implementing privacy, system protection and breach policies.

She is a co-founder of www.canada-usblog.com; Member, American Association of Exporters and Importers' Industry Leadership Council; Steering Committee Member, American Bar Association, International Law Section, Customs Law and Export Controls and Economic Sanctions Committees; past Chair, District Export Council of Southern California, and a 2016-2017 member of the National District Export Council Steering Committee.



CHRISTEL VILOGRON, OWNER
IEBP GLOBAL TRADE COMPLIANCE

With more than 25 years of extensive trade compliance experience gained at the federal and private sectors, Christel established Import Export Best Practices (IEBP Global Trade Compliance) in 2009. In her capacity as lead auditor and export compliance lead, she has conducted 1,000 export compliance audits worldwide, set up and managed Trade Compliance departments while also gaining hands-on operational experience. Drawing from this background, she has conducted training, risk assessments and developed Export Compliance Manuals. She helps clients establish internal export controls, compliance procedures and streamlined processes that embed export controls and compliance into daily business practices and operations.

EVENT HOST AND MODERATOR



MEGAN CULLEN – DISTRICT EXPORT COUNCIL OF SO. CALIFORNIA

Cullen grew up in Europe and began her work in international trade processing letters of credit at a lumber exporting, woman-owned business in Portland, OR. In California, she has worked as the international sales manager for a rescue equipment company and a scientific equipment manufacturer, managing company sales and distribution to a network of distributors worldwide selling to universities, research institutions and governmental agencies worldwide. Owner of SYV Consulting & Marketing, Cullen speaks several languages and serves as the DECSC Secretary and Vice Chair, Central Coast.

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