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**1038622**

**BUSINESS OPPORTUNITIES FROM ISRAEL**

**January 2018**

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| Company Name | **Ariel Wimasor Traffic and Parking Control (33350)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.ariel-wimasor.co.il/English](http://www.ariel-wimasor.co.il/English)    |
| Year of Establishment | 1971 |
| No. of Employees | 60 |
| *Offer No.* | *84022* |
| Summary of offer | **Export/Cooperation/Services/Representation:** **Traffic and Parking Control System** |
| **Description of 0ffer**We are a leading traffic and parking control company. The company has been operating in the municipal arena for over 45 years, developing and introducing technology according to the demands required on field. "Falcon" is our company's Intelligent Traffic Control system, which is dedicated to moderate and big cities (100,000's to 2,000,000 residents).We are looking for agents and distributors who operate in the fields of traffic control and maintenance and can sell Falcon-based projects to local municipalities, toll-road companies and national-road companies.**System Description**:Falcon "Intelligent Traffic System" (ITS) is a control system which manages and operates interchanges and traffic-lights according to a defined functionality. The system’s main attributes include:1. Receiving real-time information from a variety of sensors found on the street, performing analysis and executing traffic plans either, automatically, semi-automatically, or manually.
2. Management of the activity of each individual traffic-light.
3. Providing priority and other functions to predefined users (emergency vehicles, public transportation).
4. Allowing the different intersection to “connect together” to one unified system.

Falcon's unique approach:A unique traffic control system which directly connects to almost all of the available infrastructure found on the street-level with no additional hardware. Falcon provides the high-level "control umbrella" to the street-level giving the traffic engineer an ability to design sophisticated traffic plans, priority scenarios, green-waves and other functions which were not available previously. This approach allows Falcon to be integrated and installed into almost any city, whether it is small or large allowing it to operate the traffic system in a "smart" way.  Falcon projects are low budget since no "on-street" hardware needs to be replaced. The only preparation that needs to be done is to provide the IP map the street-level controllers and streetlights, design the required traffic plan and allow the system to operate. |
| Potential Partners | * Agents: allocate the correct individuals within the target market, "open doors".
* Distributors: Same as agent but also accompany us in creating the requirement and project, find local partners for the implementation and maintenance of the project.
* Companies which operate in the field of traffic and parking control: Perform all of the above – allocate the individuals in the market, create a pilot and a project, implementation and maintenance.
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| Target Countries | Poland, Romania, Czech Republic, Chile, Brazil, Colombia, Mexico, Thailand, Philippines and any other opportunity. |

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| Company Name | **NanoPass Technologies Ltd. (53604)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.nanopass.com](http://www.nanopass.com)      |
| Year of Establishment | 2000 |
| No. of Employees | 10 |
| *Offer No.* | *83534* |
| Summary of offer | **Export/Cooperation:** **The world's smallest needle** |
| **Description of 0ffer**The company is an Israeli commercial-stage one that developed the world’s smallest needle (micro needle).It was the first to register such a product with the US FDA, as well as in Europe, China, Canada, Korea, Russia and Brazil, among others.Its flagship product, the 0.6mm MicronJet600® micro needle, is a micro needle-based device that is intended for injection into the skin (“intra-dermal injections”).Intra-dermal injections are currently used for several therapeutics including aesthetics (dermal fillers, Botox, Mesotherapy, Lidocaine), vaccines (BCG, rabies and polio in certain countries), skin tests (PPD, allergy testing) and allergy.Experimental products in clinical trials include vaccines (influenza, zoster and many others), and immunotherapies for cancer, allergy and diabetes.The company is looking to expand its commercial operations by distributing its devices in select markets for high-value applications.The benefits of the device have been proven in various clinical studies and include: easy-to-use, consistency, efficiency and near-painless delivery.It can be used with any standard syringe to inject liquid substances directly into the skin. |
| Potential Partners | Disposable device distributors, drug delivery companies, injectable aesthetic companies, allergy companies. |
| Target Countries | US, Korea, China, France, Spain, Italy, Russia. |

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| Company Name | **Beckermus Technologies Ltd. (66719)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.beckermus.com](http://www.beckermus.com) |
| Year of Establishment | 1998 |
| No. of Employees | 40 |
| *Offer No.* | *83608* |
| Summary of offer | **Export/Cooperation/Services:Micro Assembly services for micro electronics and micro optics industry** |
| **Description of 0ffer**Our company, located in Caesarea, provides micro assembly services to the local and global markets since 1998.The company specializes in helping companies to design and build the most complicated microelectronics/photonic/micro-optics components. The company's experts safely lead the entrepreneur from the concept stage through the first challenging prototypes and into production. Production is dynamic and can range from tens to tens of thousands of components monthly. |
| Potential Partners | SMT assembly servicesPCB  production serviceschip/ic designersPCB designersFABs (chip manufacturing) |
| Target Countries | Austria, Germany, Holland, England, Czech Republic, France. |

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| Company Name | **Fertilizers & Chemicals Ltd./ICL Fertilizers (33424)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.icl-group.co.il](http://www.icl-group.co.il) |
| Year of Establishment | 1946 |
| No. of Employees | 13,000 global |
| *Offer No.* | *83609* |
| Summary of offer | **Export: Fertilizers and Industrial Chemicals** |
| **Description of 0ffer**Our company, one of the world's largest fertilizer companies, provides end-users and manufacturers on five continents with a wide range of high-performance solutions – all from a single source.F & C, which is a part of ICL Fertilizers, is interested to export the following products:1. Sodium dichloroisocyanurate - for disinfections of waste and drinking water including unique system for dissolving and dosing.
2. Calcium Chloride solution 36% - for dust control on roadways to food processing and anti-freeze.
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| Potential Partners | Agriculture industry and end-users, irrigation and water supply companies, food industry. |
| Target Countries | All countries. |

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| Company Name | **Engiplas (Haifa Chamber)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.engiplas.com](http://www.engiplas.com) |
| Year of Establishment | 1945 |
| No. of Employees | 35 |
| *Offer No.* | *83841* |
| Summary of offer | **Export: Vessels, tanks, filter housing, strainers, pipes and fittings**  |
| **Description of 0ffer**The company is a family owned one that has been supplying corrosion free products and services for various industries since 1974.The company manufactures corrosion resistant process equipment for various uses such as:1. Vessels and tanks
2. Columns and internals
3. Strainers and filters
4. Silicon carbide and Teflon heat exchangers
5. Pipes and fittings

All above are lined with PTFE, PFA, FEP, ETFE, ECTFE and PVDF.We have expanded our scope of services, with new techniques and materials, which enable us to match our customer's satisfaction worldwide. |
| Potential Partners | Manufacturers and exporters. |
| Target Countries | All countries. |

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| Company Name | **Lion Playing Cards (1982) Ltd. (10362)**  |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.lioncard.co.il](http://www.lioncard.co.il/) |
| Year of Establishment | 1954 |
| No. of Employees | 1-10 |
| *Offer No.* | *82080* |
| Summary of offer | **Import: Leisure products (Bridge, Chess, Poker, Playing cards)** |
| **Description of 0ffer**The company was established in 1954 and is the largest Playing Cards importer in Israel, and the sole importer and distributor of the followings brand names: “PIATNIK", "Modiano" and our brand name "LION”, US Games (Tarot Cards) and Lo Scarabeo.The company is a family-owned company managed today by the 2nd and 3rd generation of the family. The company imports high quality indoor games and accessories (mainly from Europe and China) such as: chess sets, bridge products (tables, bidding boxes, boards, etc.), backgammon, darts, mystical products (tarot cards), etc...In addition, we design and produce many items for bridge, chess, table games and playing cards under the brand name Lion.The company imports high quality indoor games and accessories, such as: playing cards, chess sets, bridge products (tables, bidding boxes boards, etc.), backgammon, darts, mystical products (tarot cards), etc. |
| Potential Partners | Producers of products in this field.  |
| Target Countries | Asia, Turkey and East Europe. |

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| Company Name | **Mazal Shvakim Ltd. (66502)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | - |
| Year of Establishment | 2016 |
| No. of Employees | 1-10 |
| *Offer No.* | *83609* |
| Summary of offer | **Import & Distribution: Kosher food products and beverages** |
| **Description of 0ffer**Our sales agents work with thousands of stores and major chains and our trucks distribute the products from our warehouse in Ashdod all over the country.   Along with marketing and distribution, we also provide a comprehensive response to the advertising and public relations for brands wishing to penetrate the Israeli market. |
| Potential Partners | Manufacturers and exporters. |
| Target Countries | All countries. |

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| Company Name | **I. Tsalovitch (1988) Properties and Investments Ltd. (37549)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.tsalovitch.com](http://www.tsalovitch.com) |
| Year of Establishment | 1988 |
| No. of Employees | 5 |
| *Offer No.* | *83837* |
| Summary of offer | **Import: Frozen and Canned Fruit and Vegetables** |
| **Description of 0ffer**The company, established in 1988, is a leading Israeli importer and member of the Federation of Israeli Chambers of Commerce.Most of our clients are factories and large-scale marketing companies from the food industry. Among our products you can find: frozen fruits, frozen vegetables, beer, canned fruit and vegetables and more. The company imports from numerous countries such as: USA, Canada, China, Poland, Vietnam, Greece and others, and is constantly looking for additional opportunities and partners worldwide. The imported frozen fruit are: pineapple, banana, mango, strawberry, sour cherry, blackcurrant, blueberry, red currant, cranberry, plum and more. |
| Potential Partners | Exporters of frozen/canned fruit and vegetables.  |
| Target Countries | Europe, USA, Canada, Vietnam, China. |

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| Company Name | **Hirshberg Brothers & Co. Chemicals Ltd. (63116)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.hirshbergchemicals.com](http://www.hirshbergchemicals.com) |
| Year of Establishment | 1925 |
| No. of Employees | 145 |
| *Offer No.* |  |
| Summary of offer | **Import/Representation: Chemicals, Raw Materials and Functional Additives** |
| **Description of 0ffer**The company was founded in 1925 and is a member of group of companies.Over the years it became a leading house in the field of chemicals, raw materials & functional additives to the developing industries in Israel.The company is a leading supplier of raw materials and solutions to all the industrial sectors in Israel.Since 1925, we have worked closely with our principals, expanding our range of services and providing an ever increasing range of value added materials.With exceptional logistics and our extensive experience, we are in a unique position to offer the widest range of products for your industry.We can work closely with you in the following areas:• Agrochemical• Animal Nutrition • Personal Care • Environmental Solutions • Food Ingredients • Household & Detergents• Industrial & Fine Chemicals • Ink• Intermediates• Paint & Adhesives • Paper• Petrochemicals• Pharmaceuticals • Plastics • Water & Sewage Treatment We seek to import the following products for use of our feed producing customers in Israel:- Acid Oils- Poultry by-products (poultry meal, feather meal, blood meal)- Poultry fat- Lard fat |
| Potential Partners | Manufacturing factories |
| Target Countries | All countries. |

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| Company Name | **Basic and Raw (66449)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.basicandraw.com](http://www.basicandraw.com) |
| Year of Establishment | 2017 |
| No. of Employees | 1-10 |
| *Offer No.* | *83842* |
| Summary of offer | **Import: Food, Supplements, Tools and Cosmetics** |
| **Description of 0ffer**In today's “processed” world, we want to improve people’s quality of life by advocating a fresh perspective on daily living through the introduction of primarily healthy food products and traditionally hand-crafted items. We want to become an active source of both unbiased and founded knowledge as well as produce high-quality products available for people to benefit from. Currently, we make such products available through our online shop with a plan to open an actual retail store in the near future.  |
| Potential Partners | Manufacturers and exporters. |
| Target Countries | All countries. |

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| Company Name | **Cobalt Trade Ltd. (66929)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.cobalt.co.il](http://www.cobalt.co.il) |
| Year of Establishment | 2015 |
| No. of Employees | 5 |
| *Offer No.* | *84127* |
| Summary of offer | **Representation of foreign companies in Israel, marketing and distribution services** |
| **Description of 0ffer**If you are an exporter and you wish to export your products or services to the Israeli market, then our Agency can be the easiest, fastest and the most cost effective way you may choose.Manufacturers and exporters may sell their products and services well on the steadily growing Israeli market.Having western orientated market with business methods akin to those of countries in Western Europe, Israel is a country of significant commercial opportunities, with a growing economy, a highly skilled, entrepreneurial and ambitious workforce. Bilateral trade between Turkey and Israel is consistently growing.If you would like to market and sell your products or services in Israel, you may register your company with us. |
| Potential Partners | Producers and exporters. |
| Target Countries | All Countries. |

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| Company Name | **RUN PARTS LTD. (14354)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.runparts.co.il](http://www.runparts.co.il)    |
| Year of Establishment | 1978 |
| No. of Employees | 18 |
| *Offer No.* | *84023* |
| Summary of offer | **Import/Representation:** **Spare Parts for Cars** |
| **Description of 0ffer**Our company is one of the largest spare parts companies in the Israeli market, located in a four story building in the spare parts business centre of Tel-Aviv. The company was established in 1976 and the founder holds vast experience in the spare parts field and is currently president of the company. Since its establishment, the company set its goal to offer uncompromising service and professionalism and a systemic approach of the spare parts market, while providing satisfactory answers to all aspects in this field.The company is in constant growth and therefore holds a great inventory at any given moment in order to give the best service at all times. In addition, the ongoing development offers us an opportunity to create productive business connection in the spare parts market.As one of the largest on the Israeli market, it serves some of the biggest companies in Israel and does not sell spare parts to individuals.The company runs a large marketing and distribution area all around Israel and the Palestinian territory using professional and experienced field agents. It retains spare parts matched to the leading cars in Israel such as Ford, Subaru, Daewoo, Sang Yong, Kia, and Hyundai.Our customer circuit includes leading companies on the Israeli spare parts market.We are looking for factories/dealers of genuine spare parts for cars mainly Ford, Renault, Mazda, Hyundai, Kia, Fait, Peugeot and Toyota.We are importing and distributing genuine spare parts worldwide. |
| Potential Partners | Suppliers of genuine spare parts. |
| Target Countries | US, Korea, China, France, Spain, Italy, Russia. |

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| Company Name | **SESP Group (36527)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.sespgroup.com](http://www.sespgroup.com) |
| Year of Establishment | 1987 |
| No. of Employees | 12 |
| *Offer No.* | *84084* |
| Summary of offer | **Export: RF Jamming, Convoy Protection** |
| **Description of 0ffer**Active in over 30 countries, our company has developed global recognition as a designer and manufacturer of portable and fixed jamming solutions, including advanced VIP convoy protection vehicles, counter-drone systems and innovative communication control systems.Ranging from backpack jammers to advanced long range jamming systems, prison jamming and cutting-edge emergency response S&I units, our technology is a must-have for anyone interested in RF security.Products offered for export:* Portable jammers
* Fixed jammers
* Prison jamming
* Anti-drone
* Convoy protection
* Riot/crowd control
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| Potential Partners | Airports, prisons, VIP convoy security, government, military, stadiums, hospitals, commercial. |
| Target Countries | Mexico, Australia, Ukraine, France, Ethiopia, Morocco, Middle East. |

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| Company Name | **International Bullion and Metal Brokers (Tel Aviv) Ltd. (14626)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.ibbtelaviv.com](http://www.ibbtelaviv.com) |
| Year of Establishment | 2010 |
| No. of Employees | Up to 10 |
| *Offer No.* | *84128* |
| Summary of offer | **Export: Diamond Jewellery** |
| **Description of 0ffer**The company, known as "IBB Tel Aviv", is part of the IBB group of companies and are manufacturers and exporters of diamond and gem set gold jewellery, located in the heart of the Diamond and Jewellery District in Ramat-Gan. Our product range consists of diamond set gold jewellery, designed and tailored for the volume buyer with our unique, creative and artisan touch. Our lines are sold in major retail houses in the US, Europe and the Far East and we are well known for our quality, reliability, value and excellent service.  |
| Potential Partners | Chain stores, e-tailers, department stores, jewelry importers and distributors.  |
| Target Countries | All countries. |

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| Company Name | **International Bullion and Metal Brokers (Tel Aviv) Ltd. (14626)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.ijma.org.il](http://www.ijma.org.il) |
| Year of Establishment | 2010 |
| No. of Employees | Up to 10 |
| *Offer No.* | *84129* |
| Summary of offer | **Import-Export/Cooperation/Representation: Diamond and Gem Set Jewellery** |
| **Description of 0ffer**The company, known as "IBB Tel Aviv", is part of the IBB group of companies and are manufacturers and exporters of diamond and gem set gold jewellery, located in the heart of the Diamond and Jewellery District in Ramat-Gan. Our product range consists of diamond set gold jewellery, designed and tailored for the volume buyer with our unique, creative and artisan touch. Our lines are sold in major retail houses in the US, Europe and the Far East and we are well known for our quality, reliability, value and excellent service.  |
| Potential Partners | Chain stores, e-tailers, department stores, jewelry importers and distributors.  |
| Target Countries | All countries. |

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| Company Name | **HAR-EL PRINTERS & PUBLISHERS (26531)** |
| Contact Person  | **Ms. Yonat Keren, International Relations Division, FICC**  |
| Telephone No. | 972-3-5631020 |
| Fax No. | 972-3-5619027 |
| E-Mail | yonatk@chamber.org.il  |
| Website | [www.harelart.com](http://www.harelart.com)       |
| Year of Establishment | 1974 |
| No. of Employees | 10 |
| *Offer No.* | *83533* |
| Summary of offer | **Import/Export/Cooperation:** **Fine art gallery and print publishers** |
| **Description of 0ffer**We are a family fine art print workshop established more than 40 years, specializing in screen prints, etchings, wood cuts, multiples and artists’ books in limited editions. We produce and publish art works with many contemporary Israeli artists and also invite artists from many countries in Europe and USA to create works with us. We have a highly specialized team of fine art printers who assist the artists in their work. Our companies shows in Art Fairs worldwide and we have an export turnover of around $400K, mostly to galleries and dealers. Our Gallery in Jaffa holds 5-6 exhibitions per year.We specialize in large format works - etching press 300x135cm; woodcut and monotypes. |
| Potential Partners | Fine art print publishers, contemporary art galleries.  |
| Target Countries | USA, Europe. |