



Advocacy Return on Investment

2017 Sample Return on Investment for CalChamber Members

Government-run health care (payroll tax) stopped (SB 562)	\$200 billion
Prevailing wage on residential construction amended (AB 199)	\$7.4 billion
Transportation funding investment (SB 1)	\$5.2 billion
Small business death tax stopped (SB 726)	\$4.5 billion
Accelerated salary threshold for exempt employees stopped (AB 1565)	\$4.1 billion
Targeted tax on sweetened drinks stopped (AB 1003)	\$4 billion
Facility-specific greenhouse gas caps stopped (AB 378)	\$2.2 billion
Targeted tax on high earners stopped (AB 1356)	\$2.1 billion
Lower vote threshold to approve local property taxes stopped (SCA 6)	\$1.9 billion
Threat to in-state oil/gas production stopped (SB 188)	\$1.5 billion
Dialysis center mandates stopped (SB 349)	\$270 million
Agricultural water use mandates stopped (AB 1667)	\$200 million
Targeted tax on alcohol defeated (AB 479)	\$170 million
Tax on businesses contracting with prison industry stopped (AB 43)	\$150 million
Ban on polystyrene foam food service containers stopped (SB 705)	\$150 million
Tax on medication distributors (AB 1512)	\$88 million
Increased permitting fees stopped (SB 774)	\$3 million

Total Definable Return **\$233.9 Billion**

Return Per California Employee **\$16,049**

Other Savings from Legislation Stopped, Amended or Enacted

\$70,000 per lawsuit prevented

Sweeping, unclear environmental standards stopped (SB 49)
Internet provider information use restrictions stopped (AB 375)
New discrimination mandate stopped (AB 569)
State-only labeling of certain products stopped (SB 602)
Unnecessary limits on confidentiality agreements stopped (AB 889)
Elimination of local initiative power vetoed (AB 890)
Unlimited access to employer Injury/Illness Prevention Program documents vetoed (AB 978)
Ambiguities clarified, employer burden reduced with amendments on use of criminal history information (AB 1008)
Mandated gratuity payments stopped (AB 1099)
Prohibitions on coastal properties erosion protections stopped (AB 1129)
Public shaming of employers on lawful gender pay differentials vetoed (AB 1209)

\$44,000+ per average settlement

Greater transparency in Proposition 65 cases enacted, prevents litigation (AB 1583)

\$10,000–\$25,000 fines/penalties prevented

Employer liability, administrative burdens limited in immigration cases through amendments (AB 450)

\$10,000 maximum civil liability prevented

Expanded state authority to order new water use restrictions stopped (AB 1669)
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\$4,000 per alleged violation prevented

Gender pricing mandate exposing companies to costly litigation stopped (AB 1576)
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Plus \$500,000

Federal grant to increase small business export activities, boost trade in foreign markets secured from U.S. Small Business Administration

"For over 125 years, the Chamber has been the premier business advocate to government—educating legislators of employers' concerns about new laws and regulations."

Susan Corrales-Diaz
 President and Chief Executive Officer
 Systems Integrated
 2017 CalChamber Chair

CAPITOL WATCHDOG

Each year, CalChamber tracks more than 3,000 legislative proposals on behalf of member businesses.

MAJOR VICTORIES

CalChamber scores major victories for employers through targeted advocacy and political action. See www.calchamber.com/majorvictories

ABOUT US

CalChamber is the largest broad-based business advocate in California, working at the state and federal levels to influence government actions affecting all California business. As a not-for-profit, we leverage our front-line knowledge of laws and regulations to provide affordable and easy-to-use compliance products and services.

FOR MORE INFORMATION

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