

Advocacy Return on Investment

2013 Sample Return on Investment for CalChamber Members

Split Roll Property Tax Stopped (AB 188)	\$6 Billion Saved
Lower Vote Requirement for Local Tax Hikes Stopped (SCA 3)	\$6 Billion Saved
Oil Severance Tax Stopped (SB 241)	\$4 Billion Saved
Targeted Tax on Beverages Stopped (SB 622)	\$3.7 Billion Saved
Premature Spending of AB 32 Auction Revenues Stopped (AB 26, AB 574, AB 1023, AB 1051, AB 1375, SB 64)	\$3 Billion Saved
Targeted Tax on Cigarettes Stopped (SB 768)	\$1.8 Billion Saved
Workers' Compensation Increase Stopped (SB 626)	\$500 Million Saved
Tax Exemption for Manufacturing/Research and Development Equipment Signed into Law (SB 90)	\$400 Million Available
Workforce Development with California Careers Pathway Trust	\$250 Million Available
Retroactive Tax Plan Repealed (AB 1412/SB 209)	\$120 Million Saved
Health Insurance Tax Stopped (AB 1176)	\$100 Million Saved
Repeal of Net Operating Loss (NOL) Carryback Deduction Stopped (AB 769)	\$75 Million Saved
Higher Fuel/Energy Prices Stopped (moratorium on hydraulic fracturing: AB 1323, AB 1301, AB 649)	\$5 Million Saved
\$6 Per Vehicle Registration Fee Increase Vetoed (AB 1002)	\$2.6 Million Saved
Workers' Compensation Cost Increase Vetoed (AB 454)	\$2.5 Million Saved
Increase in Nuisance-Based Pollution Penalties Stopped (SB 691)	\$1.5 Million Annually Saved
Increased Costs for Workplace Safety Citation Appeals Vetoed (AB 1165)	\$1.1 Million Saved
Burden/Risk for Use of Foreign Labor Contractors Amended/Vetoed (SB 516)	\$900,000 Averted
Total Definable Return	\$25.96 Billion

Return Per California Employee

\$2,127

Other Savings from Legislation Stopped or Amended

California Environmental Quality Act (CEQA) Expansion Stopped (SB 754)	\$100,000 per lawsuit
Expansion of Discrimination Litigation Stopped (SB 404)	\$70,000 per lawsuit
Expansion of Discrimination Lawsuits Amended (SB 400)	\$70,000 per lawsuit
Expansion of Paid Family Leave Stopped (SB 761)	\$70,000 per lawsuit
Expanded Liability for Use of Independent Contractors Amended (SB 556)	\$70,000 per lawsuit
Expansion of Discrimination Litigation Stopped (AB 880)	\$70,000 per lawsuit
Expanding Meal/Rest Period Rules/Costs to Exempt Employees Amended (SB 435)	\$70,000 per lawsuit
Unwarranted Workplace Safety Litigation Stopped (AB 1277)	\$70,000 per lawsuit
Proposition 65 Drive-by Lawsuits Prevented (AB 227)	\$10,000 per lawsuit

Improved Trade/Investment Relations with China

Supported/participated in Governor's trade mission to China and opening of California office, which put the state in a better position to capture China's growing foreign investment and to continue exporting more than \$14 billion in goods to California's third largest export destination.

"CalChamber advocacy protects employers from the constant stream of harmful proposals. Our successes help contain costs and encourage businesses to hire and grow in California."

Frederick E. Hitchcock
 Chairman and Chief Executive Officer
 Hitchcock Automotive Resources
 2013 CalChamber Chair

CAPITOL WATCHDOG

Each year, CalChamber tracks more than 3,000 legislative proposals on behalf of member businesses.

MAJOR VICTORIES

CalChamber scores major victories for employers through targeted advocacy and political action. See www.calchamber.com/majorvictories

ABOUT US

CalChamber is the largest broad-based business advocate in California, working at the state and federal levels to influence government actions affecting all California business. As a not-for-profit, we leverage our front-line knowledge of laws and regulations to provide affordable and easy-to-use compliance products and services.