

November 8, 2012

The Honorable Barack H. Obama President of the United States of America The White House 1600 Pennsylvania Avenue, NW Washington, DC 20500

Dear Mr. President:

The undersigned members of the Coalition for U.S.-Russia Trade strongly urge you to move quickly in the days ahead to work with Congress to approve legislation that supports U.S. manufacturers, service providers, farmers and workers as they seek opportunities in Russia's growing, emerging market. To preserve U.S. competitiveness in the global marketplace, Congress must pass legislation to establish Permanent Normal Trade Relations (PNTR) with Russia and remove Russia from the provisions of the Jackson-Vanik amendment.

For nearly eighty days now, Russia has been a member of the World Trade Organization (WTO). For nearly eighty days now, all of the other 155 members of the WTO have been able to fully access Russia's market liberalizations, including new rules related to services, science-based animal and plant health, and intellectual property protection - but U.S. businesses cannot. For nearly eighty days now, U.S. business has had no voice in the WTO's rules-based system to engage Russia regarding any of its policies that may be inconsistent with the obligations it has undertaken as a WTO member. Without PNTR, the United States has no enforceable rights and no recourse in the Russian market.

Russia is the 9th largest economy in the world. Our competitors in Europe, China and elsewhere are pleased to be able to step in and take advantage of meeting Russia's needs not only in infrastructure and modernization of its industrial base, but also the demands of a growing consumer class that is highly educated and appreciates quality. In what should be an exciting time of Russia's market-opening for U.S. business, our executives have been relegated to an "observer" status - watching as our competitors will snap up contracts that will lock in commercial relationships for years to come. With the United States accounting for only about 4% of Russia's goods imports last year, and the overall import market in Russia standing at approximately \$400 billion in goods and services in 2011, the United States simply cannot afford to unilaterally cede short- and long-term opportunities in Russia.

The United States may not see eye to eye with Russia on many issues - whether in the international arena or on issues related to civil society and democracy. Nevertheless, passing legislation to enact Russia PNTR - a status that Republican and Democratic presidents have approved on an annual basis since 1992 - is an important step in our encouragement of greater transparency and accountability in Russia today. Our businesses can be ambassadors for strong values and principles in Russia - if we have the chance.

We therefore urge you to formally request a vote on PNTR with Russia and work with Congress towards its successful passage in the House and Senate as soon as possible in the November legislative session, which will expand opportunities for U.S. business, farmers and workers.



## Respectfully,

3M

A-1 Global Solutions

**AGCO Corporation** 

**Abbott Laboratories** 

Abicor Binzel

**ACE Group** 

Adams and Reese LLP

Adobiy LLC

Advanced Medical Technology Association (AdvaMed)

**Aerolase Corporation** 

**Aerospace Industries Association** 

Aget Manufacturing Co.

Agri-Mark

Air Products and Chemicals, Inc.

Akin Gump Strauss Hauer & Feld LLP

Alaska Minerals Inc.

Alcoa, Inc.

**Alcohol Monitoring Systems** 

Alert Stamping & Manufacturing Co., Inc.

Allied Mineral Products, Inc.

**Almaz Capital Partners** 

Altrius Group, LLC

Amalga Composites, Inc.

American Apparel & Footwear Association (AAFA)

American Association of Exporters and Importers

American Automotive Policy Council (AAPC)

American Beverage Association (ABA)

American Chamber of Commerce in Russia

American Chemistry Council (ACC)

American Council of Life Insurers

American Councils for International Education: ACTR/ACCELS

American Farm Bureau Federation

American Feed Industry Association (AFIA)

**American Forest & Paper Association** 

**American Foundry Society** 

American Institute for International Steel

American Natural Soda Ash Corporation (ANSAC)

American-Russian Business Council



American Russian Cultural Cooperation Foundation

American Soybean Association

American Wire Producers Association

Amgen, Inc.

**Amity Technology** 

Amway

Anderson Hay & Grain Company, Inc.

**Arcadia Chair Company** 

Ardaman & Associates, Inc.

**Argus Limited** 

Arizona Chamber of Commerce and Industry

Arizona Manufacturers Council

Arnall Golden Gregory LLP

Arrow Adhesives Co.

Ashland Area Chamber of Commerce

Associated Industries of Massachusetts

Association and Society Management International, Inc.

Association of Equipment Manufacturers (AEM)

Association of Global Automakers

**Association of Washington Business** 

Astec Industries, Inc.

Atlantic Ro-Ro-Carriers, Inc.

Atlas Air Worldwide Holdings, Inc.

**Automotive Aftermarket Industry Association** 

BLS Enterprises, Inc.

BP America, Inc.

BSA | The Software Alliance

Baker & McKenzie

Bank of America

**Baring Vostok Capital Partners** 

BarSplice Products, Inc.

**Bechtel Corporation** 

Belton Industries, Inc.

Beretta USA Corporation

Berry Moorman PC

**Betts Spring Company** 

Bio-Microbics, Inc.

Blackhawk Molding Co., Inc.

**Blacklin Associates** 

**Blount Partnership** 



The Boeing Company

Bor-It Manufacturing, Inc.

**Brambles Limited-Americas** 

**Brown-Forman Corporation** 

**Buffalo Niagara Partnership** 

**Burlington International Group** 

**Business Roundtable** 

CEMCO Inc.

**CRDF Global** 

California Chamber of Commerce

California Poultry Federation

Cargill, Inc.

Case Farms, LLC

Case New Holland Inc.

Caterpillar, Inc.

Celgene

Center for Business Ethics and Corporate Governance

Charleston Metro Chamber of Commerce

Chartiers Fabricating & Powder Coating

ChemDiv, Inc.

Chemplex Automotive Group, Inc.

Chevron

**Chicagoland Chamber of Commerce** 

Chicken and Egg Association of Minnesota

Chrysler Group LLC

Cisco Systems, Inc.

Citi

**Clark Reliance Corporation** 

Coalition for Employment through Exports

Coalition for Intellectual Property Rights (CIPR)

**Coalition of Service Industries** 

The Coca-Cola Company

Colliers International

**Commercial Creamery** 

**Connecticut Business Industry Association** 

ConocoPhillips Company

**Consumer Electronics Association** 

Continental Heat Treating, Inc.

**Corn Refiners Association** 

Corning Incorporated



**Cosman Corporate Consultants** 

Council for U.S.-Russia Relations

Covidien

Crawfordville/Montgomery County Chamber of Commerce

Cummins Inc.

**DAPCO Industries** 

DHL Express USA, Inc.

Dallas Regional Chamber of Commerce

Darigold

Dasco Pro Inc.

Deep Sea Fisheries Inc.

Deere & Company

Delmarva Poultry Industry, Inc.

**Denver Metro Chamber of Commerce** 

**Derrick Corporation** 

**Detroit Regional Chamber** 

Dietz & Watson, Inc.

The Walt Disney Company

Distilled Spirits Council of the United States, Inc.

District Export Council of Southern California

The Dow Chemical Company

Duke Manufacturing Co.

DuPont

EAP Lifestyle Management, LLC

Eaton

East Michigan District Export Council

Eastman Chemical Company

**Ecolab** 

**Economic Alliance Snohomish County** 

Electri-Flex Company

Eli Lilly and Company

**Elliott Company** 

Emergency Committee for American Trade (ECAT)

**Emerging Markets Communications LLC** 

Emerson

**Ernst & Young** 

Eurasia Partners, LP

Evenflo Company, Inc.

**EXAIR Corporation** 

Excel International Consultants, LLC



**Exxon Mobil Corporation** 

F.M. Howell & Company

Falcon Plastics, Inc.

First International Resources

Fisher Industries-General Steel and Supply Co.

Fluor Corporation

Ford Motor Company

**Forest City Gear** 

Fort Worth Chamber of Commerce

Fox Cities Chamber of Commerce and Industry

**Fullerton Chamber of Commerce** 

Gallup McKinley County Chamber of Commerce

**GBCHealth** 

General Electric Company

**General Motors Company** 

Georgia Chamber of Commerce

Georgia Poultry Federation

**Grain Millers Dairy Products** 

**Greater Boston Chamber of Commerce** 

The Greater Des Moines Partnership

The Greater El Paso Chamber of Commerce

**Greater Houston Partnership** 

Greater Irving-Las Colinas Chamber of Commerce

Greater Louisville Inc.

**Greater Raleigh Chamber of Commerce** 

**Greater Sandoval Chamber of Commerce** 

Green Bay Area Chamber of Commerce

Grocery Manufacturers Association (GMA)

**Guardian Industries Corporation** 

Hangsterfer's Laboratories, Inc.

Hawaii Pacific Export Council

Heppner Hardwoods, Inc.

Herbalife International of America, Inc.

The Hercules Group

Hermitage Museum Foundation (USA), Inc.

**Hewlett-Packard Company** 

The High Companies

Highland Forwarding, Inc.

Highland Project Logistics, Inc

Hills & Company, International Consultants



Hilmar Cheese Company

Honeywell International

Hong Kong. China. Hawaii Chamber of Commerce

**Hormel Foods Corporation** 

**HUSCO** International

**IBM** 

Illinois Chamber of Commerce

Illinois District Export Council

Illinois Manufacturers' Association

Illinois Tool Works Inc.

INDA, Association of the Nonwoven Fabrics Industry

It Straps On, Inc.

Indiana State Poultry Association

Information Technology Industry Council (ITI)

**Intel Corporation** 

International Business-Government Counsellors, Inc. (IBC)

International Franchise Association

**International Paper Company** 

International Safety Equipment Association

International Trade Association of Greater Chicago

**Intervision Foods** 

Iowa Turkey Federation

Iten Industries

J. Palazzolo Son, Inc.

JPMorgan Chase & Co.

**Jamison Door Company** 

John Tedstrom Associates, LLC

Johnson & Johnson

Johnson City Chamber of Commerce

Johnson Marketing and Management Company

Johnstown Wire Technologies, Inc.

Joliet Chamber of Commerce

K&B Seafood, Inc.

K & N Engineering, Inc.

**Kaehr Corporation** 

Kalorama Partners, LLC

Kampco Steel Products, Inc.

Kansas Chamber of Commerce

Kansas Global Trade Services, Inc.

**Kansas Soybean Commission** 



Kennametal Inc.

Kentucky Chamber of Commerce

Kentucky District Export Council

Kercher Industries, Inc.

Kinze Manufacturing, Inc.

Kline Mechanical Systems

Kuryakyn Holdings, LLC

La Belle, Inc.

**Labconco Corporation** 

Laserage Technology Corporation

Lawson International, Inc.

Lazare Kaplan International Inc.

The Legacy Companies

Leprino Foods

The Lex Group

Liberty Mutual Group

Liberty Pumps Inc.

Limco Logistics, Inc.

**Lindsay Corporation** 

**LORD Corporation** 

Los Alamos Technical Associates, Inc.

Louisiana Caviar Company

Lumitrade, LLC

LyondellBasell Industries

MGK Company

**MP Global Products** 

Mack Trucks, Inc.

ManattJones Global Strategies

Manhattan Chamber of Commerce

The Manitowoc Company, Inc.

Manufacturers Association of Florida

Markel Corporation

MARS, Incorporated

Maryland Chamber of Commerce

Maryland/Washington DC District Export Council

**Materion Technical Materials** 

Mattel, Inc.

McLanahan Corporation

**McLarty Associates** 

Meadows Mills, Inc.



Medtronic, Inc.

Melbourne Regional Chamber of East Central Florida

Mercator XXI, LLC

Merck & Co., Inc.

Merritt Equipment Co.

Met One Instruments Inc.

Metal Powder Industries Federation

MetLife

**Metro Chem Associates** 

Metro South Chamber of Commerce

Metropolitan Milwaukee Association of Commerce

Miami Valley Marketing Group, Inc.

Michael Foods, Inc.

Michigan Milk Producers Association

Micro Abrasives Corporation

Microsoft Corporation

Mid-America District Export Council

Mid-Atlantic District Export Council

Mid-Atlantic - Russia Business Council

Milbank Manufacturing

Miller Wire Works, Inc.

Mills Machine Co.

Mine Safety Appliances Co. (MSA)

Minneapolis Regional Chamber of Commerce

Minnesota Turkey Growers Association

Mirjahangir Engineering

Mississippi Economic Council – The State Chamber of Commerce

Mississippi Manufacturers Association

Mobile Area Chamber of Commerce

Mondelez International

**Monitor Group** 

**Monsanto Company** 

Montana Chamber of Commerce

Montana District Export Council

Monticello Strategies

Moore Industries International Inc.

Morgan Stanley

Nasir Muhamma Consulting

National Association of Manufacturers

**National Barley Growers Association** 



National Black Chamber of Commerce

**National Ceramic Company** 

National Chicken Council

National Corn Growers Association

**National District Export Council** 

National Electrical Manufacturers Association (NEMA)

National Foreign Trade Council

National Marine Manufacturers Association

National Milk Producers Federation

**National Oilseed Processors Association** 

National Retail Federation

**National Small Business Association** 

**National Turkey Federation** 

Navistar, Inc.

Neenah Enterprises, Inc.

Nevada Manufacturers Association

New York District Export Council, Inc.

North Alabama International Trade Association

North American Equipment Dealers Association

North Carolina Chamber

North Carolina District Export Council

North Carolina Poultry Federation

North Dakota Chamber of Commerce

North Dakota Trade Office

North Texas District Export Council

Northern California District Export Council

Northern Kentucky Chamber of Commerce

Northern Kentucky International Trade Association (NKITA)

Northumberland County Chamber of Commerce

Northwest Horticultural Council

Northern Ohio District Export Council

Ohio Alliance for International Trade

Ohio Chamber of Commerce

**Ohio Poultry Association** 

**Oracle Corporation** 

Oshkosh Chamber of Commerce

**PBN Hill+Knowlton Strategies** 

**PwC** 

Pacific Northwest Waterways Association

Palm Desert Chamber of Commerce



Parker Paint

Paulson Manufacturing Corporation

Pearson's Inc.

PennAg Industries Association Poultry Council

Pennsylvania Chamber of Business and Industry

PepsiCo, Inc.

Pepsi-Cola Bottling Company of New Haven, Mo.

Pfizer, Inc.

Pharmaceutical Research and Manufacturers of America (PhRMA)

Phifer Inc.

Philips Electronics North America

Port of Everett (WA)

Port of Longview (WA)

Port of Seattle (WA)

Port of Tacoma (WA)

Port of Vancouver (WA)

The Poultry Federation

Praxair, Inc.

Precision Manufacturing Group, LLC

Precision Plating Company, Inc.

**Priestley International Consulting** 

**Procter & Gamble Company** 

Quad Cities Chamber of Commerce

QUALCOMM

Quality Float Works, Inc.

R & L Spring Company, Inc.

RDO Equipment Co.

**RSR Russia LLC** 

Rampe Manufacturing Company

Ranco Fertiservice, Inc.

Renmatix

Retail Industry Leaders Association (RILA)

**Rhode Island Manufacturers Association** 

RobbJack Corporation

Robert Bosch LLC

**Robroy Industries** 

Rocky Mount Cord Co.

**Rockport-Fulton Chamber of Commerce** 

Rowmark LLC

Rudd Company, Inc.



Russia Innovation Collaborative, LLC

Russian American Foundation, Inc.

Russian-American Chamber of Commerce in the USA

Russin & Vecchi LLP

**Ruston-Lincoln Chamber of Commerce** 

SPI: The Plastics Industry Trade Association

Salans LLP

Salisbury Area Chamber of Commerce

Salt Lake Chamber of Commerce

Sam Ashe Trading Company LLC

San Diego & Imperial District Export Council

Sanderson Farms, Inc.

**Schatz Bearing Corporation** 

Schawk Inc.

Seattle Metropolitan Chamber of Commerce

Securities Industry and Financial Markets Association (SIFMA)

Shape Corp.

Siguler Guff & Company, LP

**Simmons Prepared Foods** 

**Small Business Exporters Association** 

**Smithfield Foods** 

Sorbothane, Inc.

Southern Champion Tray

Southern Ohio District Export Council

Spectrum Aeromed

Sports & Fitness Industry Association (SFIA)

**Squire Sanders** 

Stairways Inc.

**Standards Associates** 

Stephen Bearden H.B. International Marketing Services, Inc.

Sterling Machine Co. Inc.

Strongwell

Sudenga Industries Inc.

Sullvan-Palatek, Inc.

**Sunnen Products Company** 

Sweet Analysis Services, Inc.

**Swiss Valley Farms** 

**T&H Lemont** 

T.C. Jacoby & Company

**Tacoma-Pierce County Chamber** 



Task Force Tips, Inc.

TechAmerica

TechNet

**Tempe Chamber of Commerce** 

Tennessee District Export Council

Texas Camino Real District Export Council

**Texas Instruments** 

Texas Turkey Federation

The Timken Company

Torrey Pines Investment, LLC

**Toy Industry Association** 

Toyota Motor North America, Inc.

TradeMoves LLC

Trenton Sheet Metal Inc.

Tressa, Inc.

TriCal, Inc.

Trinity Manufacturing, Inc.

**Tucson Metropolitan Chamber of Commerce** 

**UPS** 

USA Poultry & Egg Export Council (USAPEEC)

U.S.A. Dry Peas & Lentil Council

U.S. Canola Association

U.S. Chamber of Commerce

U.S. Council for International Business (USCIB)

U.S. Dairy Export Council

U.S. Poultry and Egg Association

U.S. Trading & Investment Company

**U.S.-Russia Business Council** 

U.S.-Russia Chamber of Commerce

U.S.-Russia Chamber of Commerce of New England

The U.S. Russia Foundation for Economic Advancement and the Rule of Law

Ultra Tech Machinery, Inc.

United Dairymen of Arizona

**United Electric Controls Company** 

United States Metal Powders Inc.

**United Technologies Corporation** 

Valmont Industries, Inc.

**Vermeer Corporation** 

Versaci Group International

VIDA Products, Inc.



Vinyl Institute

Virginia Poultry Federation

Virginia/Washington DC District Export Council

Visa, Inc.

Vital Systems Electronics Inc.

Volunteer Adhesive Corp.

**Voss Industries** 

WCCO Belting, Inc.

Wagstaff, Inc.

Wal-Mart Stores, Inc.

Washington Council on International Trade

Washington State Farm Bureau

Washington State Potato Commission

West Texas District Export Council

Western Forms International, Inc.

Western Growers

Western Pennsylvania District Export Council

**Westney Consulting Group** 

Westside Finishing

White Pine Chamber of Commerce

The Whitmore Manufacturing Company

William T. Robinson, PLLC

Wisconsin Manufacturers and Commerce (WMC)

Wisconsin Poultry & Egg Industries Association

World Trade Center Denver

World Trade Center Kentucky

WorldBusiness Capital, Inc.

**Xerox Corporation** 

Zelazoski Wood Products, Inc.

Zero Zone Inc.

Zimmer, Inc.